<table>
<thead>
<tr>
<th>Partner Organization</th>
<th>Signatory</th>
<th>Signatory Title</th>
</tr>
</thead>
<tbody>
<tr>
<td>Alliant Energy</td>
<td>Bruce Kepner</td>
<td>Economic Development Manager</td>
</tr>
<tr>
<td>Blackhawk Technical College (BTC)</td>
<td>Thomas Eckert, Ed.U</td>
<td>President</td>
</tr>
<tr>
<td>Capital Region Regional Planning Commission</td>
<td>Stephen Steinhoff</td>
<td>Deputy Director</td>
</tr>
<tr>
<td>City of Madison--Economic Development Division</td>
<td>Matt Mikalajewski</td>
<td>Economic Division Director</td>
</tr>
<tr>
<td>Crawford County Economic Development Corporation</td>
<td>David Connelly</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Dane County Office of Economic and Workforce Development</td>
<td>David Phillips</td>
<td>Director</td>
</tr>
<tr>
<td>Dodge County Planning and Economic Development</td>
<td>Dean Perlick</td>
<td>Manager</td>
</tr>
<tr>
<td>FEED Kitchen</td>
<td>Adam J. Haen</td>
<td>Manager</td>
</tr>
<tr>
<td>First Business Bank</td>
<td>Josh Hoesch</td>
<td>Vice President, AFB Sector Leader</td>
</tr>
<tr>
<td>Forward Community Investments (FCI)</td>
<td>Salli Martyniak</td>
<td>President</td>
</tr>
<tr>
<td>Grant County Development Corporation</td>
<td>Ron Brisbois</td>
<td>Director</td>
</tr>
<tr>
<td>Green County Development Corporation</td>
<td>Michael Johnson</td>
<td>Director</td>
</tr>
<tr>
<td>Innovation Kitchen, LLC</td>
<td>Rick Terrien</td>
<td>CEO</td>
</tr>
<tr>
<td>Jefferson County Economic Development Corporation</td>
<td>Genevieve Borich, Ph.D.</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Madison Area Technical College (MATC)</td>
<td>Turina Bakken, Ph.D.</td>
<td>Vice Provost</td>
</tr>
<tr>
<td>Madison Gas and Electric (MGE)</td>
<td>Pam Christenson</td>
<td>Economic Development Director</td>
</tr>
<tr>
<td>Madison Region Economic Partnership</td>
<td>Michael P. Gay</td>
<td>Senior Vice President</td>
</tr>
<tr>
<td>Midwest Food Processing Association (MFPA)</td>
<td>Nickolas C. George, Jr.</td>
<td>President</td>
</tr>
<tr>
<td>Moraine Park Technical College</td>
<td>Bonnie Baerwald</td>
<td>Interim President</td>
</tr>
<tr>
<td>Organic Processing Institute (OPI)</td>
<td>Carla Wright</td>
<td>President</td>
</tr>
<tr>
<td>Prosperity Southwest</td>
<td>Ron Brisbois</td>
<td>President</td>
</tr>
<tr>
<td>REAP Food Group</td>
<td>Miriam Grunes</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Rock County Economic Development Agency</td>
<td>James Otterstein</td>
<td>Economic Development Manager</td>
</tr>
<tr>
<td>Sauk County Development Corporation</td>
<td>Roger Friede</td>
<td>President, Board of Directors</td>
</tr>
<tr>
<td>Southern Wisconsin Agriculture Group (SWAG)</td>
<td>Mike Larson</td>
<td>President</td>
</tr>
<tr>
<td>Southwest Technical College (SWTech)</td>
<td>Duane Foord, Ph.D.</td>
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</tr>
<tr>
<td>Southwest Wisconsin Regional Planning Commission</td>
<td>Larry Ward</td>
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</tr>
<tr>
<td>University of Wisconsin--Madison</td>
<td>Rebecca Blank</td>
<td>Chancellor</td>
</tr>
<tr>
<td>UW Center for Freight, Infrastructure, Research &amp; Education</td>
<td>Teresa Adams, Ph.D.</td>
<td>Director</td>
</tr>
<tr>
<td>UW Center for Integrate Ag Systems (CIAS)</td>
<td>Michelle Miller</td>
<td>Associate Director</td>
</tr>
<tr>
<td>Vernon Economic Development Association</td>
<td>Susan Nobel</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Willy Street Grocery Coop</td>
<td>Anya Firszt</td>
<td>General Manager</td>
</tr>
<tr>
<td>WI Dept of Agriculture, Trade and Consumer Protection (DATCP)</td>
<td>Ben Brancel</td>
<td>Secretary</td>
</tr>
<tr>
<td>Wisconsin Economic Development Corp (WEDC)</td>
<td>Reed Hall</td>
<td>Secretary / CEO</td>
</tr>
<tr>
<td>Wisconsin Innovation Kitchen--Hodan Center</td>
<td>Tom Schroeder</td>
<td>Executive Director</td>
</tr>
<tr>
<td>Wisconsin Manufacturing Extension Partnership (WMEP)</td>
<td>Buckley Brinkman</td>
<td>Executive Director/CEO</td>
</tr>
<tr>
<td>Wisconsin Women's Business Initiative Corporation</td>
<td>Wendy K. Bauman</td>
<td>President and CVO</td>
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<tr>
<td>Workforce Development Board of Southcentral Wisconsin</td>
<td>Pat Schramm</td>
<td>Executive Director</td>
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Investing in Manufacturing Community Partnership (IMCP)  
Memorandum of Understanding (MOU)  
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector  
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

I. The purpose of forming the consortium and in pursuing IMCP designation will be to implement a sector strategy and plan that effectively addresses key areas of the region’s ecosystem, including:
   a. Workforce, talent, skills and training needs
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   d. Key sites, facilities, and infrastructure development for AFB ecosystem investment
   e. Sector supply chain gaps, breakdowns, and opportunities
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II. Signatories of this MOU agree to:
   a. Fully participate in the consortium upon IMCP designation or as grants are pursued irrespective of designation
   b. Bring their organizational expertise and related resources, as permitted, to the table to achieve measurable results
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III. MadREP will serve as the Lead Applicant on behalf of the Consortium and assume fiscal and administrative responsibility. MadREP is authorized to negotiate and execute the IMCP agreement with EDA on behalf of the MadREP IMCP Consortium. It’s primary point of contact will be Michael P. Gay, CEdD, Senior Vice President of Economic Development at MadREP.

IV. The MOU will include letters of support delineating specific expertise and/or specific activities that each member of the Consortium brings to the partnership.

V. MadREP will execute an additional MOU with any partner receiving funding through the MadREP IMCP proposal.

On behalf of my organization and as a fully committed partner, I agree to execute the terms of this MOU and follow the principles of collaboration embodied in it.

Signed

Bonnie Baerwald

Title: Bonnie Baerwald, Interim President

Organization Name: Moraine Park Technical College

Date March 4, 2015
Investing in Manufacturing Community Partnership (IMCP) Memorandum of Understanding (MOU) Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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Signed

[Signature]

Title: Executive Director

Organization Name: Organic Processing Institute

Date: March 02, 2015
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On behalf of my organization and as a fully committed partner, I agree to execute the terms of this MOU and follow the principles of collaboration embodied in it.

Signed

[Signature]

Title:

President

Organization Name: Prosperity Southwest Wisconsin

Date

3/3/15
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (hereinafter referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed

[Signature]

Title: 

Executive Director

Organization Name: 

REAP Food Group

Date

3/2/15
Investing in Manufacturing Community Partnership (IMCP) Memorandum of Understanding (MOU) Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector February 24, 2015

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Signed

[Signature]

Title: Economic Development Manager

Organization Name: Rock County Economic Development Agency

Date: 3/9/15
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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Signed  

Title: President Board of Directors  

Organization Name: Saline County Development Corp.

Date  3/17/2015
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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Signed

[Signature]

Title: PRES

Organization Name: SWAG

Date 2/26/15
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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[Signature]

Title:  

President

Organization Name:  

Southwest Wisconsin Technical College

Date  

3/4/2015
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On behalf of my organization and as a fully committed partner, I agree to execute the terms of this MOU and follow the principles of collaboration embodied in it.

Signed

[Signature]

Title: Executive Director

Organization Name: Southcentral Wisconsin Regional Planning Commission

Date: March 30, 2015
March 6, 2015

The Honorable Penny Pritzker
Secretary
U.S. Department of Commerce
1401 Constitution Avenue, NW
Washington, DC 20230

Dear Secretary Pritzker:

I am writing to convey the University of Wisconsin-Madison’s strong support for the Madison Region Economic Partnership’s proposal for our region to receive designation as an Agriculture, Food and Beverage Manufacturing District through the Investing in Manufacturing Communities Partnership (IMCP).

South central and south west Wisconsin enjoy a unique blend of food economy assets including abundant and diverse agriculture, numerous large and small food manufacturing businesses, beloved farmers markets, and regional food-oriented retail and restaurant businesses. This is a community that values and takes pride in the connection between the food on our plates, the strength of our food manufacturing economy, and the health of our community.

The University of Wisconsin-Madison is working closely with staff from the Madison Region Economic Partnership, with five different university programs – including programs in our College of Agricultural and Life Sciences and College of Engineering - poised to help achieve our shared vision for a more integrated and economically robust food manufacturing system. The numerous USDA research facilities, the Center for Dairy Research and the Center for Integrated Agricultural Systems are major University physical and scientific assets that will be partners with this effort.

The University of Wisconsin-Madison has hundreds of experienced faculty and staff in this geographic area already supporting work in the agriculture, food and beverage industries. Designating the region as an Agriculture, Food and Beverage Manufacturing District would allow the university to amplify the results of this important work.

Thank you in advance for your consideration of this proposal.

Sincerely,

Rebecca Blank
Chancellor

Office of the Chancellor
161 Bascom Hall    University of Wisconsin-Madison    500 Lincoln Drive    Madison, WI    53706
608-262-9947    Fax: 608-262-8333
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

I. The purpose of forming the consortium and in pursuing IMCP designation will be to implement a sector strategy and plan that effectively addresses key areas of the region’s ecosystem, including:
   a. Workforce, talent, skills and training needs
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   c. International trade and marketing, including product exports and Foreign Direct Investment (FDI) positioning
   d. Key sites, facilities, and infrastructure development for AFB ecosystem investment
   e. Sector supply chain gaps, breakdowns, and opportunities
   f. Capital and operational/administrative access needs and opportunities

II. Signatories of this MOU agree to:
   a. Fully participate in the consortium upon IMCP designation or as grants are pursued irrespective of designation
   b. Bring their organizational expertise and related resources, as permitted, to the table to achieve measurable results
   c. Work closely with other consortium partners to successfully execute on the deliverables in the MadREP IMCP application
   d. Bring additional partners to the working group, as is necessary and appropriate, to accomplish Consortium goals as established in the IMCP application and by this consortium
   e. Cooperate, collaborate, and effectively implement the program outlined in the approved IMCP proposal including reviewing, vetting, and prioritizing proposals addressing AFB gaps in the six categories outlined earlier
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On behalf of my organization and as a fully committed partner, I agree to execute the terms of this MOU and follow the principles of collaboration embodied in it.

Signed

Title:

Director

Organization Name:

Center for Freight and Infrastructure Research and Education, UW-Madison

Date

March 6, 2015
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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Signed

[Signature]

Title:

Assoc Director

Organization Name:

University of WI - Madison

Date

Center for Integrated Ag Systems

March 2, 2015
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed

Susan Noble

Title:

Executive Director

Organization Name:

Vernon Economic Development Assoc.

Date

2-25-2015
Investing in Manufacturing Community Partnership (IMCP) Memorandum of Understanding (MOU) Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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On behalf of my organization and as a fully committed partner, I agree to execute the terms of this MOU and follow the principles of collaboration embodied in it.

Signed

Title: General Manager

Organization Name: Willy St. Grocery Co-op

Date: March 2, 2015
Investing in Manufacturing Community Partnership (IMCP)  
Memorandum of Understanding (MOU)  
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector  
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed

[Signature]

Title:

Secretary

Organization Name:

Dept Ag Trade and Consumer Protection

Date

3-30-15
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed

[Signature]

Title: [Secretary/CEO]

Organization Name: [W2AC]

Date: March 17, 2015
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (henceforth referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed: [Signature]

Title: Executive Director

Organization Name: Holland Community Services

Date: 3/30/15
Investing in Manufacturing Community Partnership (IMCP)  
Memorandum of Understanding (MOU)  
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector  
February 24, 2015

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Signed

[Signature]

Title: Executive Director/CEO

Organization Name: Wisconsin Manufacturing Extension Partnership

Date March 16, 2015
Investing in Manufacturing Community Partnership (IMCP) Memorandum of Understanding (MOU) Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector February 24, 2015

Pursuant to the United States Department of Commerce, Economic Development Administration’s (EDA) announcement of the Federal Interagency Competition, Fiscal Year 2015 Investing in Manufacturing Community Partnership, a focused sector consortium of government, non-profit, and private entities located across the 14-county south central and southwestern region of Wisconsin, agree to form the Madison Region Economic Partnership Investing in Manufacturing Communities Partnership agreement (hereinafter referred to as “MadREP IMCP Consortium” or “Consortium”) to collaboratively engage in the formation of a consortium on agriculture, food and beverage production, processing, distribution, and sales.

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Signed

Title: President/CVO

Organization Name: Wisconsin Women’s Business Initiative Corp (WWBIC)

Date 3/7/2015
Investing in Manufacturing Community Partnership (IMCP)
Memorandum of Understanding (MOU)
Regional Agriculture, Food and Beverage (AFB) Manufacturing Sector
February 24, 2015

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Signed

[Signature]

Title:

CEO

Organization Name:

Workforce Development Board of SC.

Date

2/28/2015