



**MADISON REGION  
ECONOMIC PARTNERSHIP**



**COUNTY PROFILE**

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**IOWA**

Source: Applied Geographic Solutions | 2016

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**WWW.MADISONREGION.ORG**

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MADISON REGION  
ECONOMIC PARTNERSHIP

## Iowa County, WI

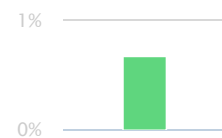
Community Profile

**TOTAL  
POPULATION  
23,848**

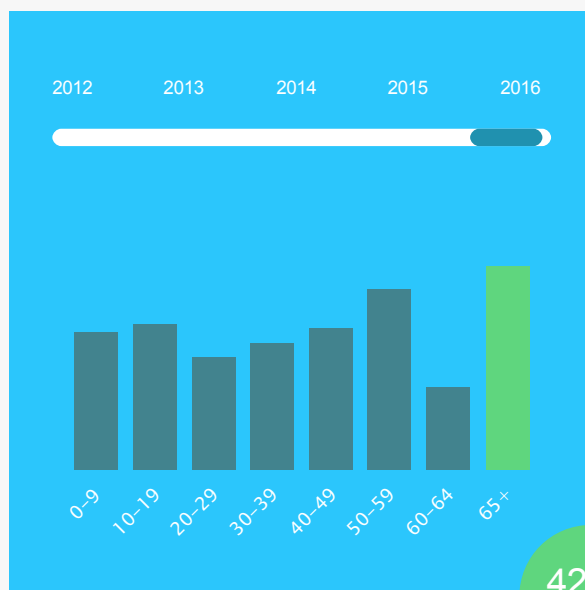
The total population of the County of Iowa County is 23,848. The median age is 42.10.



The population in Iowa County has grown 0.68% since 2012.



### Age Distribution



49.9%  
Male



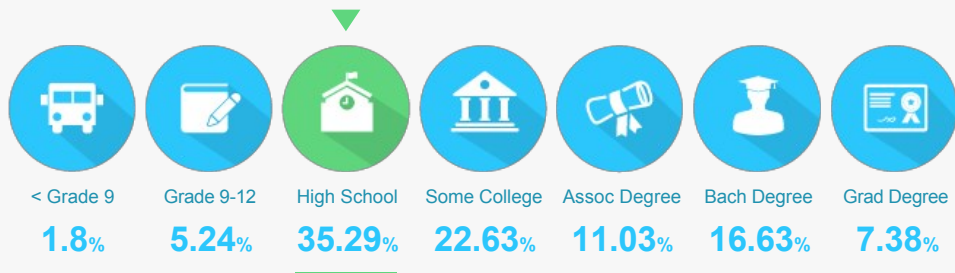
50.1%  
Female



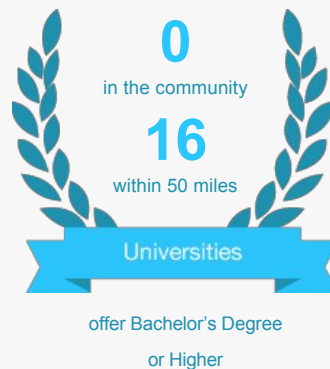
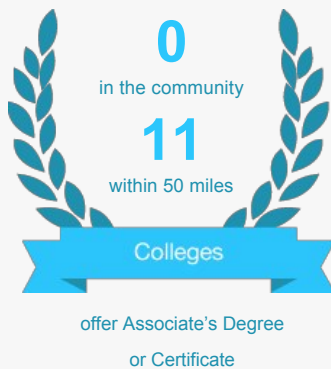
42.10  
Median Age

## EDUCATIONAL ATTAINMENT

The majority of the population in Iowa County has completed at least a high school degree.



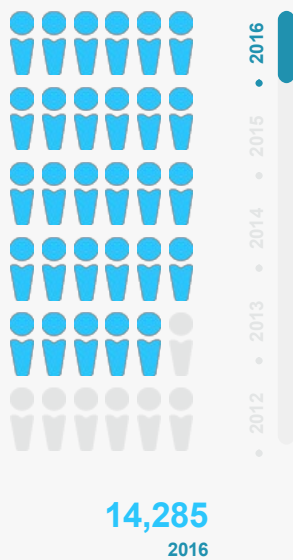
35.04%  
of the population  
has a college degree.



# LABOR FORCE 13,212

Iowa County has a labor force of 13,212 people, with a job growth rate of 8.44% since 2015, and an unemployment rate of 5%.

## TOTAL EMPLOYEES

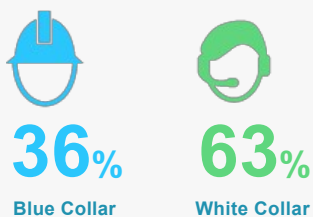


## 5 TOP TALENT

Where are the top jobs by occupation?



The work distribution of total employees in Iowa County is.



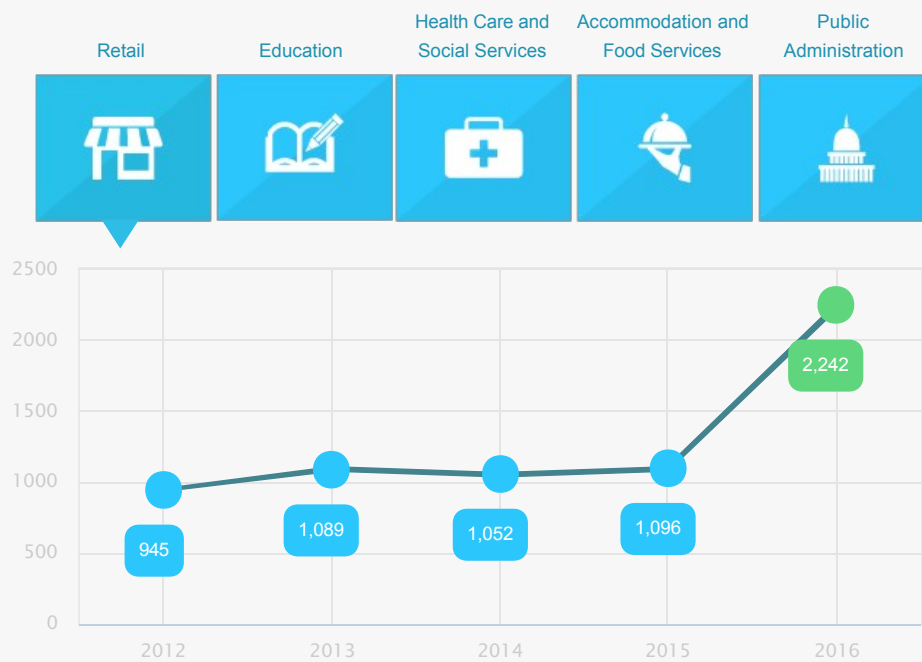
## TOTAL ESTABLISHMENTS 1,333

## BUSINESSES AND JOBS

Iowa County has a total of 1,333 businesses. In 2016, the leading industries were:

Retail, Education, Health Care and Social Services, Accommodation and Food Services, and Public Administration

Which are the top 5 industries by jobs?



How many employees do businesses in Iowa County have?

1-4 Employees	70.37%
5-9 Employees	14.93%
10-19 Employees	6.75%
20-49 Employees	5.18%
50-99 Employees	1.95%
100+ Employees	0.8300000000000001%

## INCOME AND SPENDING

Workers in Iowa County earn a median yearly household income of \$57,088. 47.6% of the households earn more than the national average each year. Household expenditures average \$54,920 per year. The majority of earnings get spent on Shelter, Transportation, Food and Beverages, Health Care, and Utilities.

There are 218% more households who own their homes than there are renters.



MEDIAN

HOUSEHOLD  
INCOME

**\$57,088**

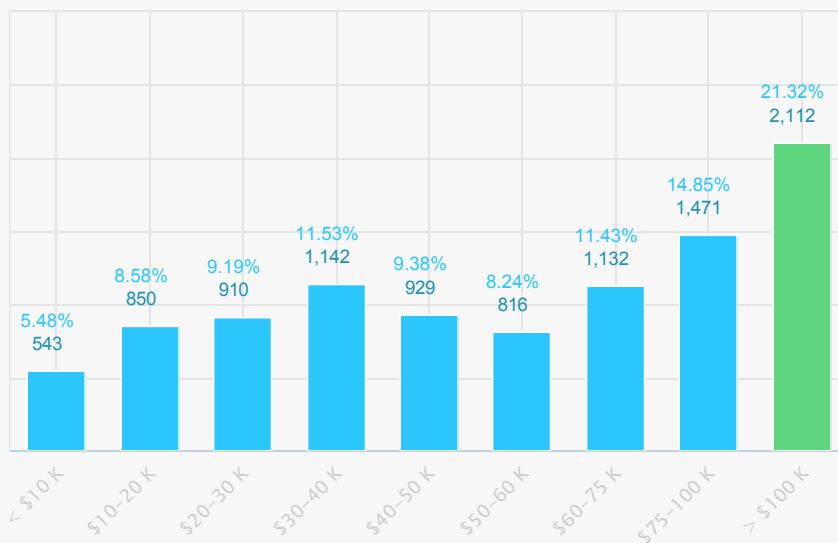
**4%**

more than the  
state

**2%**

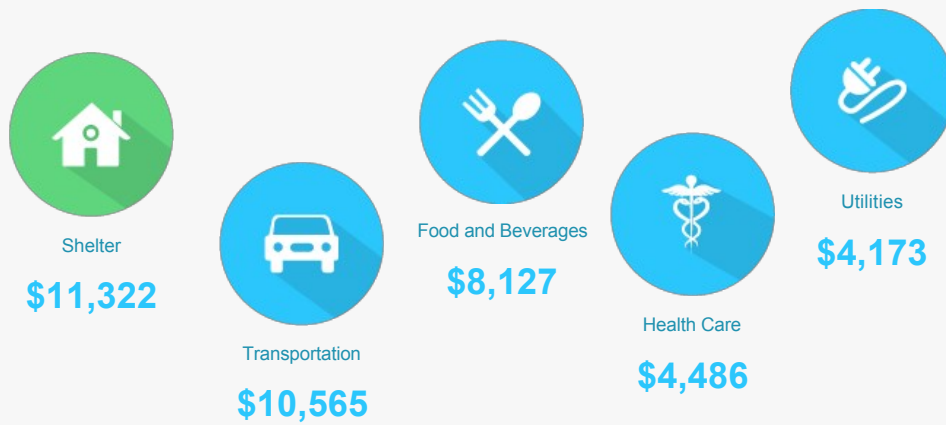
more than the  
nation

Income Distribution



## How do people spend much of their money?

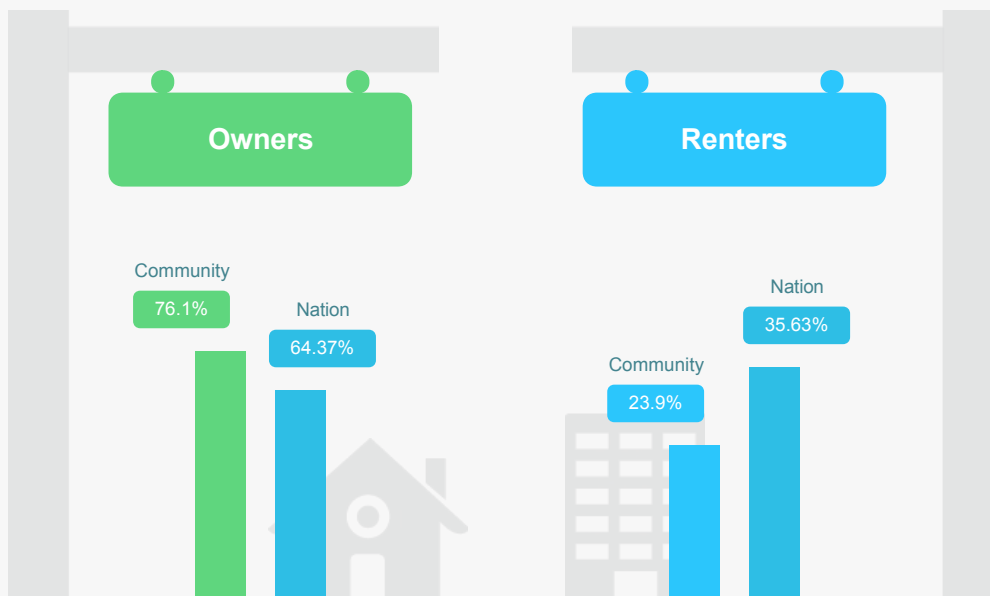
\$ PER HOUSEHOLD



The average household expenditure in Iowa County is:

**\$54,920**

## HOUSING





## TRANSPORTATION

Residents spend an average of 26 minutes commuting to work. Iowa County is served by 38 airports within 50 miles. Rail can be accessed within the community. Interstates can be accessed 20 miles away.





## MADISON REGION ECONOMIC PARTNERSHIP

### Iowa County Labor Force

Labor Force Report (Iowa County, Wisconsin)

#### Total Establishments

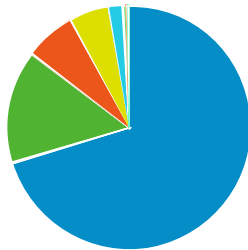
1,333

#### Total Employees

14,285

#### Total Establishments by Size (2016)

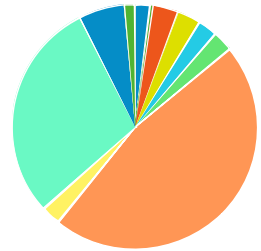
- 1-4 Employees
- 5-9 Employees
- 10-19 Employees
- 20-49 Employees
- 50-99 Employees
- 100-249 Employees
- 250-499 Employees
- 500-999 Employees
- 1000+ Employees



	TOTAL	%
1-4 Employees	938	70.37
5-9 Employees	199	14.93
10-19 Employees	90	6.75
20-49 Employees	69	5.18
50-99 Employees	26	1.95
100-249 Employees	7	0.53
250-499 Employees	2	0.15
500-999 Employees	0	0.00
1000+ Employees	2	0.15

#### Total Employees by Major SIC (2016)

- Agricultural, Forestry, Fishing (SIC Range 01-09)
- Mining (SIC 10-14)
- Construction (SIC 15-17)
- Manufacturing (SIC 20-39)
- Transportation and Communications (SIC 40-49)
- Wholesale Trade (SIC 50-51)
- Retail Trade (SIC 52-59)



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	TOTAL	%
Agricultural, Forestry, Fishing (SIC Range 01-09)	285	2.00
Mining (SIC 10-14)	48	0.34
Construction (SIC 15-17)	488	3.42
Manufacturing (SIC 20-39)	436	3.05
Transportation and Communications (SIC 40-49)	361	2.53
Wholesale Trade (SIC 50-51)	390	2.73
Retail Trade (SIC 52-59)	6,691	46.84
Finance, Insurance And Real Estate (SIC 60-69)	363	2.54
Services (SIC 70-89)	4,156	29.09
Public Administration (SIC 90-98)	865	6.06
Unclassified (SIC 99)	202	1.41

#### Total Businesses by Establishment Type (2016)

	TOTAL	%
Agriculture, Forestry and Fishing	75	5.63
Agricultural Services	23	1.73
Coal and Ore Mining	2	0.15
Oil and Gas	4	0.30
General Construction	25	1.88
Heavy Construction	71	5.33
Food Manufacturing	9	0.68
Tobacco Manufacturing	0	0.00
Textile Mills	0	0.00
Apparel and Textile Manufacturing	0	0.00
Lumber and Wood Production	3	0.23
Furniture Manufacturing	1	0.08
Paper Manufacturing	0	0.00
Printing and Publishing	6	0.45

#### Total Employees by Establishment Type (2016)

	TOTAL	%
Agriculture, Forestry and Fishing	182	1.27
Agricultural Services	103	0.72
Coal and Ore Mining	34	0.24
Oil and Gas	14	0.10
General Construction	150	1.05
Heavy Construction	338	2.37
Food Manufacturing	141	0.99
Tobacco Manufacturing	0	0.00
Textile Mills	0	0.00
Apparel and Textile Manufacturing	0	0.00
Lumber and Wood Production	75	0.53
Furniture Manufacturing	50	0.35
Paper Manufacturing	0	0.00
Printing and Publishing	21	0.15

Chemicals	1	0.08	Chemicals	5	0.04
Petroleum Refining	0	0.00	Petroleum Refining	0	0.00
Rubber and Plastics	0	0.00	Rubber and Plastics	0	0.00
Leather Manufacturing	0	0.00	Leather Manufacturing	0	0.00
Stone, Glass, and Concrete	0	0.00	Stone, Glass, and Concrete	0	0.00
Metals Fabrication	3	0.23	Metals Fabrication	120	0.84
Machinery and Equipment Manufacturing	9	0.68	Machinery and Equipment Manufacturing	24	0.17
Transportation	58	4.35	Transportation	282	1.97
Travel Services	3	0.23	Travel Services	5	0.04
Transport Services	2	0.15	Transport Services	3	0.02
Communications	7	0.53	Communications	60	0.42
Utilities	3	0.23	Utilities	11	0.08
Durables Wholesale	27	2.03	Durables Wholesale	200	1.40
Non Durables Wholesale	29	2.18	Non Durables Wholesale	190	1.33
Building Materials, Hardware and Garden	23	1.73	Building Materials, Hardware and Garden	124	0.87
General Merchandise Stores	6	0.45	General Merchandise Stores	130	0.91
Food Markets	3	0.23	Food Markets	115	0.81
Convenience Stores	5	0.38	Convenience Stores	73	0.51
Other Food Stores	16	1.20	Other Food Stores	143	1.00
Auto Dealers and Gas Stations	29	2.18	Auto Dealers and Gas Stations	191	1.34
Clothing Stores	7	0.53	Clothing Stores	5,103	35.72
Furniture Stores	4	0.30	Furniture Stores	26	0.18
Home Furnishings	7	0.53	Home Furnishings	15	0.11
Electronics and Computer Stores	6	0.45	Electronics and Computer Stores	56	0.39
Music Stores	1	0.08	Music Stores	2	0.01
Restaurants	39	2.93	Restaurants	402	2.81
Other Food Service	9	0.68	Other Food Service	102	0.71
Bars	22	1.65	Bars	56	0.39
Drug Stores	7	0.53	Drug Stores	54	0.38
Liquor Stores	2	0.15	Liquor Stores	4	0.03
Specialty Stores	40	3.00	Specialty Stores	89	0.62
Catalog and Direct Sales	2	0.15	Catalog and Direct Sales	6	0.04
Banks and Financial Institutions	76	5.70	Banks and Financial Institutions	197	1.38
Insurance Carriers	0	0.00	Insurance Carriers	0	0.00
Insurance Agents and Brokers	28	2.10	Insurance Agents and Brokers	79	0.55
Real Estate	28	2.10	Real Estate	87	0.61
Hotels and Lodging	20	1.50	Hotels and Lodging	295	2.07
Dry Cleaning and Laundry	5	0.38	Dry Cleaning and Laundry	17	0.12
Beauty and Barber Shops	21	1.58	Beauty and Barber Shops	61	0.43
Other Personal Service	12	0.90	Other Personal Service	28	0.20
Advertising	2	0.15	Advertising	9	0.06
Computer Services	4	0.30	Computer Services	6	0.04
Other Business Services	21	1.58	Other Business Services	163	1.14
Auto Repair/Services	27	2.03	Auto Repair/Services	69	0.48
Miscellaneous Repair Services	13	0.98	Miscellaneous Repair Services	28	0.20
Motion Pictures	8	0.60	Motion Pictures	161	1.13
Entertainment and Recreation Services	21	1.58	Entertainment and Recreation Services	170	1.19
Health and Medical Services	94	7.05	Health and Medical Services	470	3.29
Hospitals	14	1.05	Hospitals	718	5.03
Legal Services	15	1.13	Legal Services	51	0.36
Primary and Secondary Education	23	1.73	Primary and Secondary Education	945	6.62
Colleges and Universities	0	0.00	Colleges and Universities	0	0.00
Social Services	30	2.25	Social Services	466	3.26
Child Care Services	6	0.45	Child Care Services	72	0.50
Museums and Zoos	5	0.38	Museums and Zoos	74	0.52
Membership Organizations	50	3.75	Membership Organizations	120	0.84
Professional Services	38	2.85	Professional Services	211	1.48

Government	121	9.08	Government	865	6.06
Unclassified Establishments	57	4.28	Unclassified Establishments	202	1.41

Total Businesses by NAICS (2016)			Total Employees by NAICS (2016)		
	TOTAL	%		TOTAL	%
Agriculture, Forestry and Fishing	81	6.08	Agriculture, Forestry and Fishing	195	1.37
Agricultural Services	0	0.00	Agricultural Services	0	0.00
Coal and Ore Mining	2	0.15	Coal and Ore Mining	34	0.24
Oil and Gas	4	0.30	Oil and Gas	14	0.10
General Construction	92	6.90	General Construction	423	2.96
Heavy Construction	6	0.45	Heavy Construction	63	0.44
Food Manufacturing	10	0.75	Food Manufacturing	149	1.04
Beverage and Tobacco Products	2	0.15	Beverage and Tobacco Products	7	0.05
Textile Mills	0	0.00	Textile Mills	0	0.00
Textile Products	0	0.00	Textile Products	0	0.00
Apparel Manufacturing	0	0.00	Apparel Manufacturing	0	0.00
Leather Manufacturing	0	0.00	Leather Manufacturing	0	0.00
Wood Products	3	0.23	Wood Products	75	0.53
Paper Manufacturing	0	0.00	Paper Manufacturing	0	0.00
Printing and Publishing	4	0.30	Printing and Publishing	9	0.06
Chemicals	1	0.08	Chemicals	5	0.04
Petroleum and Coal Products	0	0.00	Petroleum and Coal Products	0	0.00
Rubber and Plastics	0	0.00	Rubber and Plastics	0	0.00
Stone, Glass, and Concrete	0	0.00	Stone, Glass, and Concrete	0	0.00
Primary Metal Manufacturing	1	0.08	Primary Metal Manufacturing	101	0.71
Metals Fabrication	6	0.45	Metals Fabrication	28	0.20
Machinery and Equipment Manufacturing	2	0.15	Machinery and Equipment Manufacturing	10	0.07
Computers and Electronics	0	0.00	Computers and Electronics	0	0.00
Electrical Equipment and Appliances	0	0.00	Electrical Equipment and Appliances	0	0.00
Transportation Equipment	2	0.15	Transportation Equipment	3	0.02
Furniture Manufacturing	1	0.08	Furniture Manufacturing	50	0.35
Miscellaneous Manufacturing	1	0.08	Miscellaneous Manufacturing	2	0.01
Communications	5	0.38	Communications	44	0.31
Utilities	3	0.23	Utilities	11	0.08
Durables Wholesale	27	2.03	Durables Wholesale	200	1.40
Non Durables Wholesale	28	2.10	Non Durables Wholesale	189	1.32
Electronic Markets and Brokers	0	0.00	Electronic Markets and Brokers	0	0.00
Motor Vehicle and Parts Dealers	18	1.35	Motor Vehicle and Parts Dealers	129	0.90
Furniture and Home Furnishings	9	0.68	Furniture and Home Furnishings	37	0.26
Electronics and Appliances	11	0.83	Electronics and Appliances	78	0.55
Building Materials, Hardware and Garden	23	1.73	Building Materials, Hardware and Garden	124	0.87
Food and Beverage Stores	23	1.73	Food and Beverage Stores	320	2.24
Health and Personal Care Stores	10	0.75	Health and Personal Care Stores	63	0.44
Gasoline Stations	11	0.83	Gasoline Stations	62	0.43
Clothing and Clothing Accessories	10	0.75	Clothing and Clothing Accessories	5,110	35.77
Sporting Goods/Hobby/Book/Music Stores	11	0.83	Sporting Goods/Hobby/Book/Music Stores	28	0.20
General Merchandise Stores	6	0.45	General Merchandise Stores	130	0.91
Miscellaneous Store Retailers	23	1.73	Miscellaneous Store Retailers	45	0.32
Nonstore Retailers	2	0.15	Nonstore Retailers	6	0.04
Warehousing/Storage, Postal/Courier Service	15	1.13	Warehousing/Storage, Postal/Courier Service	79	0.55
Publishing	2	0.15	Publishing	12	0.08
Software Publishers	0	0.00	Software Publishers	0	0.00
Motion Pictures and Video	2	0.15	Motion Pictures and Video	3	0.02
Movie Theaters	0	0.00	Movie Theaters	0	0.00
Broadcasting	2	0.15	Broadcasting	16	0.11
Data Processing/Hosting	1	0.08	Data Processing/Hosting	2	0.01

Other Information Services	5	0.38	Other Information Services	70	0.49
Banking	76	5.70	Banking	197	1.38
Insurance Carriers	28	2.10	Insurance Carriers	79	0.55
Real Estate	26	1.95	Real Estate	82	0.57
Rental and Leasing	7	0.53	Rental and Leasing	12	0.08
Legal Services	19	1.43	Legal Services	59	0.41
Accounting	8	0.60	Accounting	57	0.40
Agricultural and Engineering	11	0.83	Agricultural and Engineering	40	0.28
Specialized Design	3	0.23	Specialized Design	4	0.03
Computer Systems Design	3	0.23	Computer Systems Design	4	0.03
Management/Scientific/Technical Consulting	11	0.83	Management/Scientific/Technical Consulting	83	0.58
Scientific Research and Development	2	0.15	Scientific Research and Development	4	0.03
Advertising and Public Relations	4	0.30	Advertising and Public Relations	74	0.52
Other Professional/Scientific/Technical Services	23	1.73	Other Professional/Scientific/Technical Services	115	0.81
Company and Enterprise Management	0	0.00	Company and Enterprise Management	0	0.00
Administrative and Support	20	1.50	Administrative and Support	64	0.45
Waste Management and Remediation	0	0.00	Waste Management and Remediation	0	0.00
Elementary and Secondary Schools	23	1.73	Elementary and Secondary Schools	945	6.62
Colleges and Universities	0	0.00	Colleges and Universities	0	0.00
Business Schools, Computer and Management Training	0	0.00	Business Schools, Computer and Management Training	0	0.00
Technical and Trade Schools	0	0.00	Technical and Trade Schools	0	0.00
Educational Services	1	0.08	Educational Services	2	0.01
Physician Offices	20	1.50	Physician Offices	160	1.12
Dental Offices	13	0.98	Dental Offices	64	0.45
Other Health Practicioners	53	3.98	Other Health Practicioners	127	0.89
Outpatient Care	11	0.83	Outpatient Care	136	0.95
Medical and Diagnostic Laboratories	0	0.00	Medical and Diagnostic Laboratories	0	0.00
Home Health Care Services	4	0.30	Home Health Care Services	48	0.34
Ambulatory Services	4	0.30	Ambulatory Services	20	0.14
General Medical and Surgical Hospitals	1	0.08	General Medical and Surgical Hospitals	400	2.80
Psychiatric and Substance Abuse Hospitals	0	0.00	Psychiatric and Substance Abuse Hospitals	0	0.00
Other Hospitals	0	0.00	Other Hospitals	0	0.00
Nursing and Residential Care	13	0.98	Nursing and Residential Care	360	2.52
Individual and Family Services	11	0.83	Individual and Family Services	33	0.23
Community Relief Services	0	0.00	Community Relief Services	0	0.00
Vocational Rehabilitation	2	0.15	Vocational Rehabilitation	8	0.06
Child Care Services	6	0.45	Child Care Services	72	0.50
Performing Arts	4	0.30	Performing Arts	162	1.13
Spectator Sports	0	0.00	Spectator Sports	0	0.00
Performing Arts/Sports Promoters	0	0.00	Performing Arts/Sports Promoters	0	0.00
Agents and Managers	0	0.00	Agents and Managers	0	0.00
Independent Artists/Writers/Performers	3	0.23	Independent Artists/Writers/Performers	6	0.04
Museums, Zoos, Historical Sites	10	0.75	Museums, Zoos, Historical Sites	102	0.71
Amusement, Gambling, and Recreation	11	0.83	Amusement, Gambling, and Recreation	109	0.76
Fitness Centers	3	0.23	Fitness Centers	23	0.16
Accomodations	20	1.50	Accomodations	295	2.07
Food Services and Drinking Places	69	5.18	Food Services and Drinking Places	557	3.90
Repair and Maintenance Services	30	2.25	Repair and Maintenance Services	74	0.52
Personal Care Services	32	2.40	Personal Care Services	81	0.57
Death Care Services	6	0.45	Death Care Services	12	0.08
Religious/Civic/Professional Organizations	56	4.20	Religious/Civic/Professional Organizations	418	2.93
Public Administration	121	9.08	Public Administration	865	6.06

#### Total Employees by Occupation (2016)

	TOTAL	%
Executive, Managers, and Administrators	1,086	7.60

Source: Applied Geographic Solutions, 2016

<b>Business and Financial Operations</b>	<b>379</b>	<b>2.65</b>
<b>Computer and Mathematical Occupations</b>	<b>321</b>	<b>2.25</b>
<b>Architecture and Engineering</b>	<b>135</b>	<b>0.95</b>
<b>Life/Physical/Social Science Occupations</b>	<b>128</b>	<b>0.90</b>
<b>Community and Social Services</b>	<b>138</b>	<b>0.97</b>
<b>Legal</b>	<b>51</b>	<b>0.36</b>
<b>Education/Training/Library</b>	<b>824</b>	<b>5.77</b>
<b>Health Diagnosing and Treating Practitioners</b>	<b>512</b>	<b>3.58</b>
<b>Health Technologists/Technicians</b>	<b>218</b>	<b>1.53</b>
<b>Healthcare Support</b>	<b>307</b>	<b>2.15</b>
<b>Protective Services</b>	<b>203</b>	<b>1.42</b>
<b>Food Preparation/Serving</b>	<b>737</b>	<b>5.16</b>
<b>Building and Grounds Maintenance</b>	<b>398</b>	<b>2.79</b>
<b>Personal Care and Service</b>	<b>465</b>	<b>3.26</b>
<b>Sales</b>	<b>2,647</b>	<b>18.53</b>
<b>Office and Administrative Support</b>	<b>2,134</b>	<b>14.94</b>
<b>Farming/Fishing/Forestry</b>	<b>183</b>	<b>1.28</b>
<b>Construction and Extraction</b>	<b>555</b>	<b>3.89</b>
<b>Installation/Maintenance and Repair Workers</b>	<b>465</b>	<b>3.26</b>
<b>Production Workers</b>	<b>991</b>	<b>6.94</b>
<b>Transportation Workers</b>	<b>500</b>	<b>3.50</b>
<b>Material Moving</b>	<b>482</b>	<b>3.37</b>



## MADISON REGION ECONOMIC PARTNERSHIP

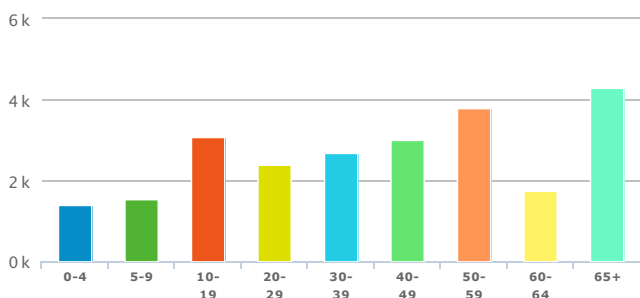
### Iowa County Demographics

Demographics Report (Iowa County, Wisconsin)

#### Population (2016)

	TOTAL
Population (2016)	23,848

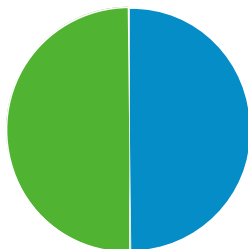
#### Age Distribution (2016)



	TOTAL	%
0-4	1,379	5.78
5-9	1,521	6.38
10-19	3,087	12.94
20-29	2,395	10.04
30-39	2,675	11.22
40-49	2,985	12.52
50-59	3,785	15.87
60-64	1,745	7.32
65+	4,276	17.93

#### Sex (2016)

Male  
Female

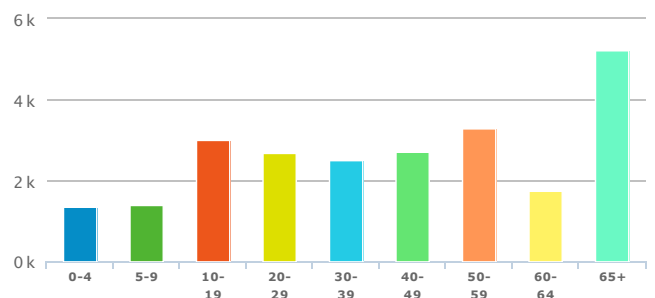


	TOTAL	%
Male	11,900	49.9
Female	11,948	50.1

#### Population (2021)

	TOTAL
Population (2021)	23,888

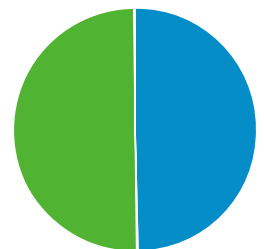
#### Age Distribution (2021)



	TOTAL	%
0-4	1,351	5.66
5-9	1,392	5.83
10-19	2,992	12.53
20-29	2,670	11.18
30-39	2,507	10.49
40-49	2,723	11.4
50-59	3,299	13.81
60-64	1,742	7.29
65+	5,212	21.82

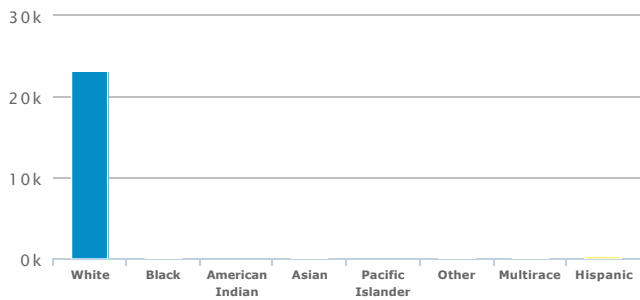
#### Sex (2021)

Male  
Female



	TOTAL	%
Male	11,895	49.79
Female	11,993	50.21

### Race and Ethnicity Distribution (2016)

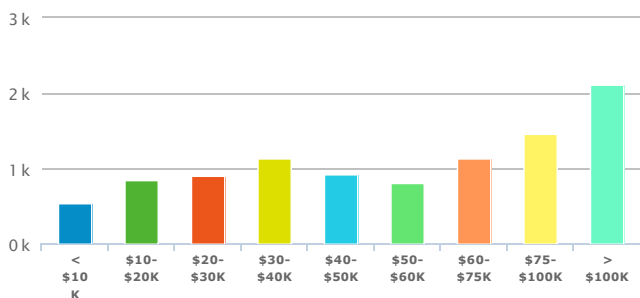


	TOTAL	%
White	23,132	97
Black	130	.55
American Indian	35	.15
Asian	164	.69
Pacific Islander	5	.02
Other	128	.54
Multirace	254	1.07
Hispanic	432	1.81

### Total Households (2016)

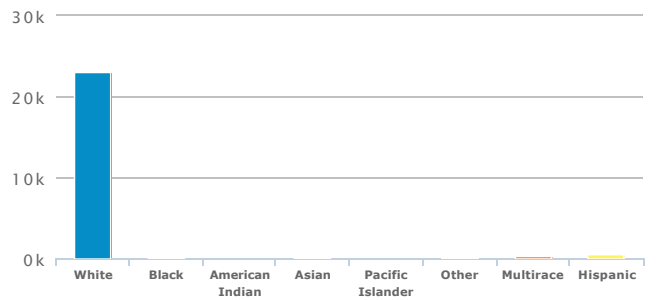
	TOTAL	%
Households	9,905	
Families	6,641	67.05

### Household Income Distribution (2016)



	TOTAL	%
< \$10 K	543	5.48
\$10-\$20K	850	8.58
\$20-\$30K	910	9.19
\$30-\$40K	1,142	11.53
\$40-\$50K	929	9.38
\$50-\$60K	816	8.24
\$60-\$75K	1,132	11.43
\$75-\$100K	1,471	14.85
> \$100K	2,112	21.32

### Race and Ethnicity Distribution (2021)

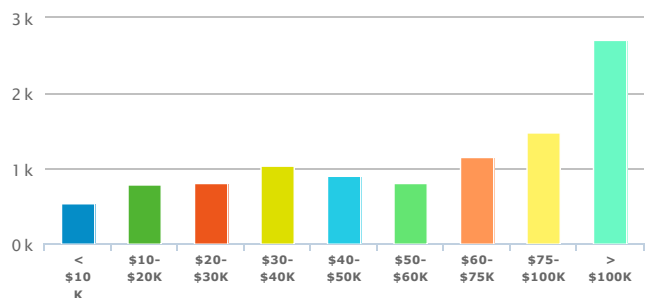


	TOTAL	%
White	23,123	96.8
Black	142	.59
American Indian	37	.15
Asian	174	.73
Pacific Islander	6	.03
Other	137	.57
Multirace	269	1.13
Hispanic	503	2.11

### Total Households (2021)

	TOTAL	%
Households	10,223	
Families	6,646	65.01

### Household Income Distribution (2021)

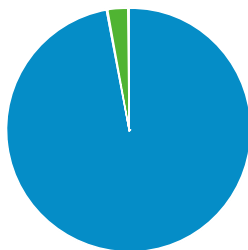


	TOTAL	%
< \$10 K	541	5.29
\$10-\$20K	783	7.66
\$20-\$30K	804	7.86
\$30-\$40K	1,038	10.15
\$40-\$50K	913	8.93
\$50-\$60K	810	7.92
\$60-\$75K	1,154	11.29
\$75-\$100K	1,474	14.42
> \$100K	2,706	26.47



### Labor Force Status (2016)

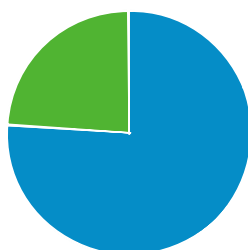
Employed  
Unemployed



	TOTAL	%
Labor Force	13,212	
Employed	12,825	97.07
Unemployed	378	2.86
In Armed Forces	9	
Not In Labor Force	5,820	

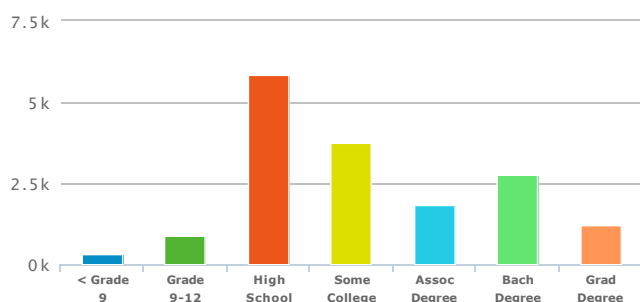
### Total Number of Housing (2016)

Owner-Occupied Dwellings  
Renter-Occupied Dwellings



	TOTAL	%
Total Dwellings	10,732	
Owner-Occupied Dwellings	7,538	76.1
Renter-Occupied Dwellings	2,367	23.9
Housing Units Occupied	9,905	92.29

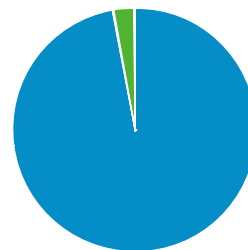
### Education Attainment (2016)



	TOTAL	%
Population Age 25+	16,631	
< Grade 9	299	1.8
Grade 9-12	871	5.24
High School	5,869	35.29
Some College	3,764	22.63
Assoc Degree	1,835	11.03
Bach Degree	2,766	16.63
Grad Degree	1,227	7.38

### Labor Force Status (2021)

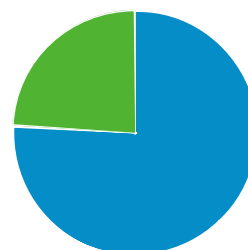
Employed  
Unemployed



	TOTAL	%
Labor Force	13,418	
Employed	13,029	97.1
Unemployed	380	2.83
In Armed Forces	9	
Not In Labor Force	5,920	

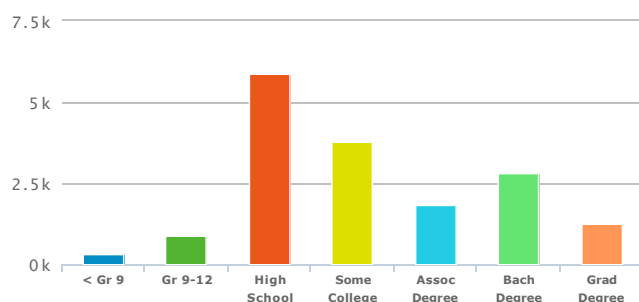
### Total Number of Housing (2021)

Owner-Occupied Dwellings  
Renter-Occupied Dwellings



	TOTAL	%
Total Dwellings	11,056	
Owner-Occupied Dwellings	7,764	75.95
Renter-Occupied Dwellings	2,459	24.05
Housing Units Occupied	10,223	92.47

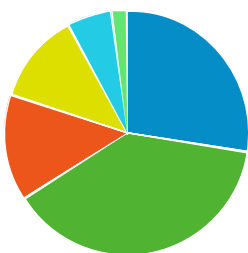
### Education Attainment (2021)



	TOTAL	%
Population Age 25+	16,744	
< Gr 9	300	1.79
Gr 9-12	877	5.24
High School	5,903	35.25
Some College	3,790	22.63
Assoc Degree	1,846	11.02
Bach Degree	2,791	16.67
Grad Degree	1,237	7.39

Size of Household (2016)

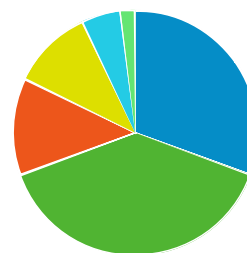
1 Person  
2 Person  
3 Person  
4 Person  
5 Person  
6+ Person



	TOTAL	%
1 Person	2,712	27.38
2 Person	3,778	38.14
3 Person	1,377	13.9
4 Person	1,180	11.91
5 Person	583	5.89
6+ Person	202	2.04

Size of Household (2021)

1 Person  
2 Person  
3 Person  
4 Person  
5 Person  
6+ Person



	TOTAL	%
1 Person	3,104	30.36
2 Person	3,946	38.6
3 Person	1,300	12.72
4 Person	1,087	10.63
5 Person	528	5.16
6+ Person	192	1.88

Source: Applied Geographic Solutions, 2016



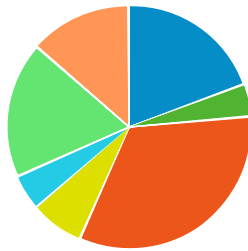
## MADISON REGION ECONOMIC PARTNERSHIP

### Iowa County Consumer Spending

Consumer Spending Report (Iowa County, Wisconsin)

#### Apparel (2016)

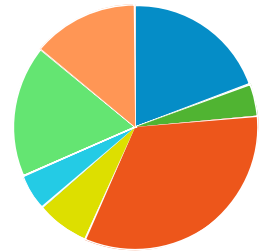
- Men's Apparel
- Boys' Apparel
- Women's Apparel
- Girls' Apparel
- Infants Apparel
- Footwear
- Apparel Services and Accessories



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$1,902</b>	<b>\$18,844</b>
Men's Apparel	\$367	\$3,636
Boys' Apparel	\$82	\$814
Women's Apparel	\$628	\$6,221
Girls' Apparel	\$132	\$1,312
Infants Apparel	\$91	\$905
Footwear	\$342	\$3,395
Apparel Services and Accessories	\$258	\$2,563

#### Apparel (2021)

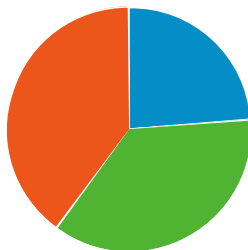
- Men's Apparel
- Boys' Apparel
- Women's Apparel
- Girls' Apparel
- Infants Apparel
- Footwear
- Apparel Services and Accessories



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$2,099</b>	<b>\$21,462</b>
Men's Apparel	\$405	\$4,146
Boys' Apparel	\$89	\$919
Women's Apparel	\$695	\$7,115
Girls' Apparel	\$145	\$1,483
Infants Apparel	\$100	\$1,025
Footwear	\$367	\$3,762
Apparel Services and Accessories	\$294	\$3,012

#### Entertainment (2016)

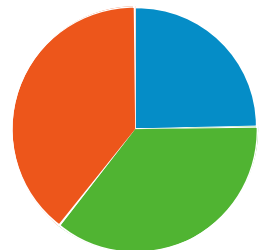
- Fees And Admissions
- Video And Audio Equipment
- Recreational Equipment And Supplies



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$3,069</b>	<b>\$30,402</b>
Fees And Admissions	\$729	\$7,227
Video And Audio Equipment	\$1,115	\$11,050
Recreational Equipment And Supplies	\$1,224	\$12,125

#### Entertainment (2021)

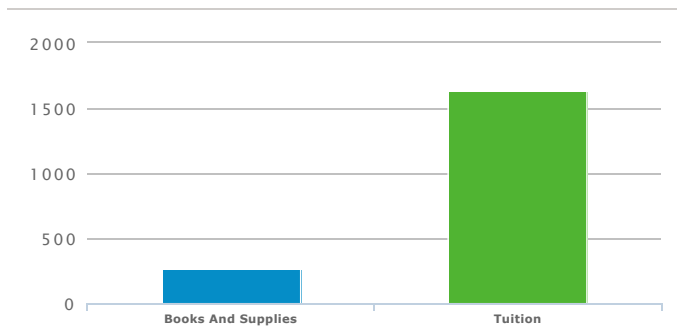
- Fees And Admissions
- Video And Audio Equipment
- Recreational Equipment And Supplies



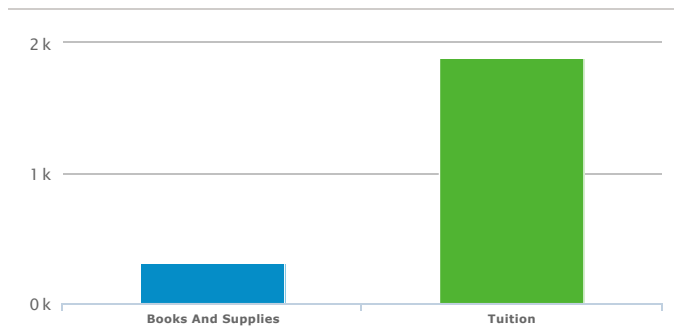
	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$3,390</b>	<b>\$34,664</b>
Fees And Admissions	\$837	\$8,561
Video And Audio Equipment	\$1,218	\$12,457
Recreational Equipment And Supplies	\$1,334	\$13,647

#### Education (2016)

#### Education (2021)

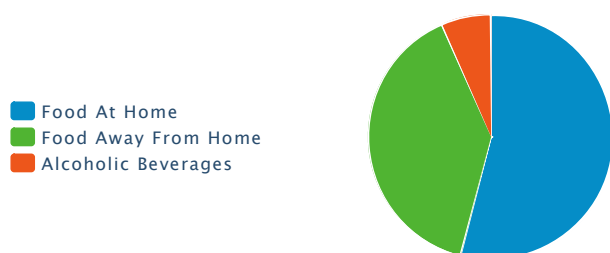


	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$1,895	\$18,775
Books And Supplies	\$266	\$2,637
Tuition	\$1,629	\$16,138



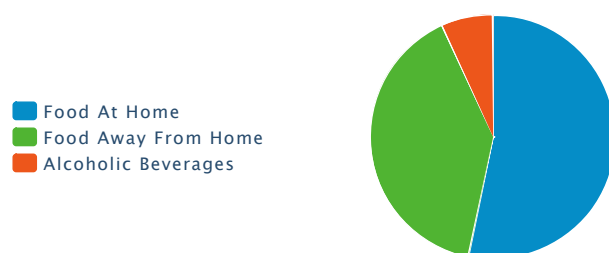
	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$2,196	\$22,459
Books And Supplies	\$308	\$3,153
Tuition	\$1,888	\$19,306

#### Food and Beverages (2016)



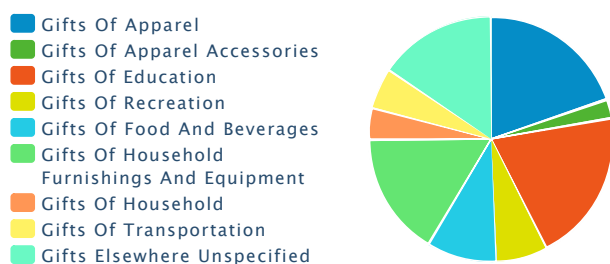
	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$8,127	\$80,502
Food At Home	\$4,388	\$43,466
Food Away From Home	\$3,201	\$31,707
Alcoholic Beverages	\$538	\$5,329

#### Food and Beverages (2021)



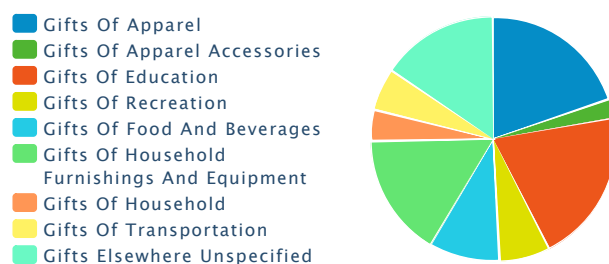
	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$8,849	\$90,469
Food At Home	\$4,710	\$48,151
Food Away From Home	\$3,532	\$36,118
Alcoholic Beverages	\$606	\$6,200

#### Gifts (2016)



	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$1,315	\$13,032
Gifts Of Apparel	\$260	\$2,584
Gifts Of Apparel Accessories	\$33	\$327
Gifts Of Education	\$265	\$2,627
Gifts Of Recreation	\$89	\$887
Gifts Of Food And Beverages	\$122	\$1,209
Gifts Of Household Furnishings And Equipment	\$214	\$2,120
Gifts Of Household	\$55	\$550
Gifts Of Transportation	\$71	\$712
Gifts Elsewhere Unspecified	\$203	\$2,016

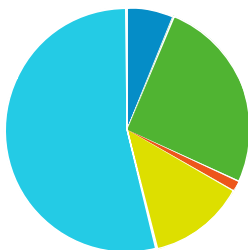
#### Gifts (2021)



	\$ PER HOUSEHOLD	TOTAL \$000'S
Totals:	\$1,504	\$15,384
Gifts Of Apparel	\$297	\$3,045
Gifts Of Apparel Accessories	\$37	\$386
Gifts Of Education	\$303	\$3,098
Gifts Of Recreation	\$102	\$1,047
Gifts Of Food And Beverages	\$139	\$1,422
Gifts Of Household Furnishings And Equipment	\$244	\$2,503
Gifts Of Household	\$63	\$646
Gifts Of Transportation	\$83	\$849
Gifts Elsewhere Unspecified	\$233	\$2,387

### Household Furnishings (2016)

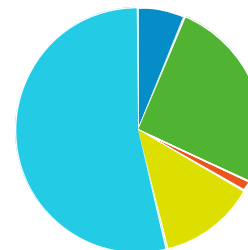
Household Textiles  
Furniture  
Floor Coverings  
Major Appliances  
Housewares And Small Appliances



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$1,876</b>	<b>\$18,586</b>
Household Textiles	\$117	\$1,165
Furniture	\$481	\$4,766
Floor Coverings	\$25	\$255
Major Appliances	\$243	\$2,411
Housewares And Small Appliances	\$1,008	\$9,989

### Household Furnishings (2021)

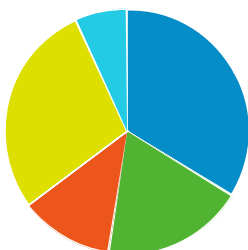
Household Textiles  
Furniture  
Floor Coverings  
Major Appliances  
Housewares And Small Appliances



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$2,090</b>	<b>\$21,366</b>
Household Textiles	\$129	\$1,327
Furniture	\$538	\$5,508
Floor Coverings	\$29	\$305
Major Appliances	\$269	\$2,752
Housewares And Small Appliances	\$1,122	\$11,474

### Shelter (2016)

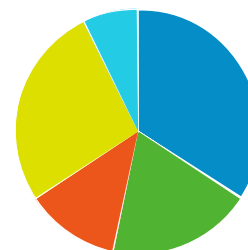
Mortgage Interest  
Property Taxes  
Miscellaneous Owned Dwelling Costs  
Rental Costs  
Other Lodging



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$11,322</b>	<b>\$112,153</b>
Mortgage Interest	\$3,814	\$37,786
Property Taxes	\$2,124	\$21,040
Miscellaneous Owned Dwelling Costs	\$1,395	\$13,824
Rental Costs	\$3,211	\$31,810
Other Lodging	\$776	\$7,694

### Shelter (2021)

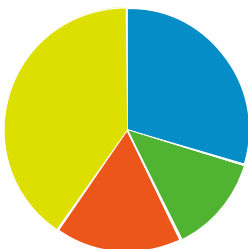
Mortgage Interest  
Property Taxes  
Miscellaneous Owned Dwelling Costs  
Rental Costs  
Other Lodging



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$12,505</b>	<b>\$127,847</b>
Mortgage Interest	\$4,267	\$43,628
Property Taxes	\$2,393	\$24,466
Miscellaneous Owned Dwelling Costs	\$1,553	\$15,883
Rental Costs	\$3,380	\$34,559
Other Lodging	\$910	\$9,311

### Household Operations (2016)

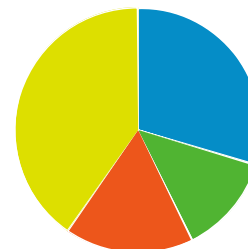
Babysitting And Elderly Care  
Household Services  
Alimony And Child Support  
Household Supplies



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$1,515</b>	<b>\$15,009</b>
Babysitting And Elderly Care	\$449	\$4,456
Household Services	\$199	\$1,973
Alimony And Child Support	\$256	\$2,538
Household Supplies	\$610	\$6,042

### Household Operations (2021)

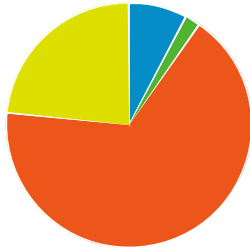
Babysitting And Elderly Care  
Household Services  
Alimony And Child Support  
Household Supplies



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$1,713</b>	<b>\$17,521</b>
Babysitting And Elderly Care	\$507	\$5,186
Household Services	\$225	\$2,303
Alimony And Child Support	\$291	\$2,979
Household Supplies	\$689	\$7,053

### Personal Care (2016)

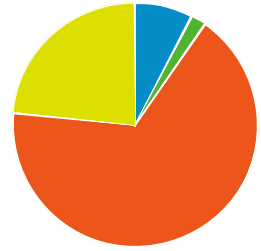
■ Hair Care  
■ Electric Personal Care Appliances  
■ Personal Care Services  
■ Personal Care Products



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$713</b>	<b>\$7,067</b>
Hair Care	\$55	\$550
Electric Personal Care Appliances	\$14	\$140
Personal Care Services	\$477	\$4,727
Personal Care Products	\$166	\$1,651

### Personal Care (2021)

■ Hair Care  
■ Electric Personal Care Appliances  
■ Personal Care Services  
■ Personal Care Products



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$782</b>	<b>\$8,003</b>
Hair Care	\$60	\$623
Electric Personal Care Appliances	\$15	\$158
Personal Care Services	\$523	\$5,351
Personal Care Products	\$182	\$1,870

### Utilities (2016)

■ Natural Gas  
■ Electricity  
■ Fuel Oil And Other Fuels  
■ Telephone Service  
■ Other Utilities



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$4,173</b>	<b>\$41,334</b>
Natural Gas	\$443	\$4,389
Electricity	\$1,584	\$15,695
Fuel Oil And Other Fuels	\$153	\$1,517
Telephone Service	\$1,422	\$14,089
Other Utilities	\$569	\$5,643

### Utilities (2021)

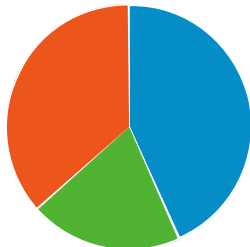
■ Natural Gas  
■ Electricity  
■ Fuel Oil And Other Fuels  
■ Telephone Service  
■ Other Utilities



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$4,506</b>	<b>\$46,068</b>
Natural Gas	\$481	\$4,924
Electricity	\$1,704	\$17,426
Fuel Oil And Other Fuels	\$165	\$1,694
Telephone Service	\$1,536	\$15,705
Other Utilities	\$618	\$6,320

### Reading (2016)

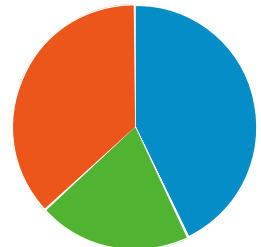
■ Newspapers  
■ Magazines  
■ Books



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$121</b>	<b>\$1,207</b>
Newspapers	\$52	\$518
Magazines	\$24	\$247
Books	\$44	\$441

### Reading (2021)

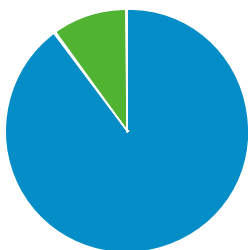
■ Newspapers  
■ Magazines  
■ Books



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$134</b>	<b>\$1,378</b>
Newspapers	\$57	\$592
Magazines	\$27	\$282
Books	\$49	\$504

## Tobacco (2016)

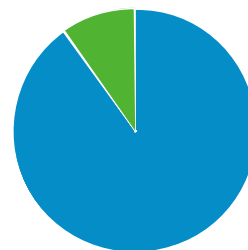
■ Cigarettes  
■ Other Tobacco Products



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$349</b>	<b>\$3,464</b>
<b>Cigarettes</b>	<b>\$314</b>	<b>\$3,117</b>
<b>Other Tobacco Products</b>	<b>\$35</b>	<b>\$347</b>

## Tobacco (2021)

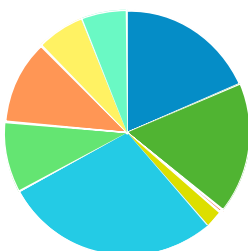
■ Cigarettes  
■ Other Tobacco Products



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$367</b>	<b>\$3,758</b>
<b>Cigarettes</b>	<b>\$330</b>	<b>\$3,382</b>
<b>Other Tobacco Products</b>	<b>\$36</b>	<b>\$376</b>

## Transportation (2016)

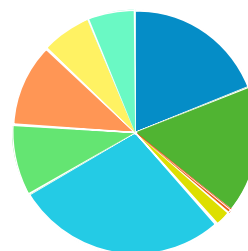
■ New Vehicle Purchase  
■ Used Vehicle Purchase  
■ Motorcycles (New And Used)  
■ Vehicle Finance Charges  
■ Gasoline And Oil  
■ Vehicle Repair And Maintenance  
■ Vehicle Insurance  
■ Public Transportation  
■ Other Transportation Costs



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$10,565</b>	<b>\$104,653</b>
<b>New Vehicle Purchase</b>	<b>\$1,957</b>	<b>\$19,391</b>
<b>Used Vehicle Purchase</b>	<b>\$1,831</b>	<b>\$18,143</b>
<b>Motorcycles (New And Used)</b>	<b>\$45</b>	<b>\$455</b>
<b>Vehicle Finance Charges</b>	<b>\$242</b>	<b>\$2,406</b>
<b>Gasoline And Oil</b>	<b>\$3,002</b>	<b>\$29,738</b>
<b>Vehicle Repair And Maintenance</b>	<b>\$998</b>	<b>\$9,888</b>
<b>Vehicle Insurance</b>	<b>\$1,181</b>	<b>\$11,698</b>
<b>Public Transportation</b>	<b>\$659</b>	<b>\$6,532</b>
<b>Other Transportation Costs</b>	<b>\$646</b>	<b>\$6,402</b>

## Transportation (2021)

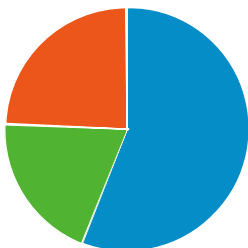
■ New Vehicle Purchase  
■ Used Vehicle Purchase  
■ Motorcycles (New And Used)  
■ Vehicle Finance Charges  
■ Gasoline And Oil  
■ Vehicle Repair And Maintenance  
■ Vehicle Insurance  
■ Public Transportation  
■ Other Transportation Costs



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$11,492</b>	<b>\$117,492</b>
<b>New Vehicle Purchase</b>	<b>\$2,171</b>	<b>\$22,198</b>
<b>Used Vehicle Purchase</b>	<b>\$1,943</b>	<b>\$19,866</b>
<b>Motorcycles (New And Used)</b>	<b>\$49</b>	<b>\$501</b>
<b>Vehicle Finance Charges</b>	<b>\$262</b>	<b>\$2,682</b>
<b>Gasoline And Oil</b>	<b>\$3,227</b>	<b>\$32,998</b>
<b>Vehicle Repair And Maintenance</b>	<b>\$1,085</b>	<b>\$11,097</b>
<b>Vehicle Insurance</b>	<b>\$1,278</b>	<b>\$13,074</b>
<b>Public Transportation</b>	<b>\$751</b>	<b>\$7,680</b>
<b>Other Transportation Costs</b>	<b>\$723</b>	<b>\$7,396</b>

## Health Care (2016)

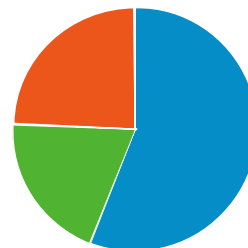
■ Health Care Insurance  
■ Health Care Services  
■ Health Care Supplies And Equipment



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$4,486</b>	<b>\$44,441</b>
<b>Health Care Insurance</b>	<b>\$2,511</b>	<b>\$24,876</b>
<b>Health Care Services</b>	<b>\$884</b>	<b>\$8,765</b>
<b>Health Care Supplies And Equipment</b>	<b>\$1,090</b>	<b>\$10,801</b>

## Health Care (2021)

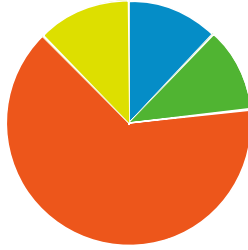
■ Health Care Insurance  
■ Health Care Services  
■ Health Care Supplies And Equipment



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$4,860</b>	<b>\$49,684</b>
<b>Health Care Insurance</b>	<b>\$2,720</b>	<b>\$27,807</b>
<b>Health Care Services</b>	<b>\$957</b>	<b>\$9,784</b>
<b>Health Care Supplies And Equipment</b>	<b>\$1,182</b>	<b>\$12,093</b>

### Miscellaneous Expenses (2016)

■ Legal And Accounting  
■ Funeral And Cemetery  
■ Finance Charges Excluding Mortgage And Vehicle  
■ Other Miscellaneous Expenses



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$814</b>	<b>\$8,070</b>
Legal And Accounting	\$98	\$978
Funeral And Cemetery	\$91	\$901
Finance Charges Excluding Mortgage And Vehicle	\$523	\$5,190
Other Miscellaneous Expenses	\$101	\$1,000

### Personal Insurance (2016)

	\$ PER HOUSEHOLD	TOTAL \$000'S
	\$393	\$3,895

### Contributions (2016)

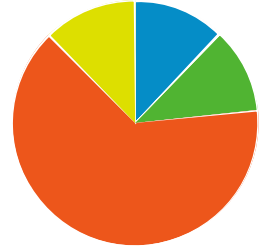
	\$ PER HOUSEHOLD	TOTAL \$000'S
	\$2,277	\$22,558

### Retail Potential (2016)

	\$ PER HOUSEHOLD	TOTAL \$000'S
New Car Dealers	\$3,839	\$38,030
User Car Dealers	\$229	\$2,277
Recreational Vehicle Dealers	\$11	\$115
Motorcycle and Boat Dealers	\$164	\$1,627
Auto Parts and Accessories	\$593	\$5,877
Tire Dealers	\$270	\$2,679
Furniture Stores	\$371	\$3,679
Floor Covering Stores	\$132	\$1,313
Other Home Furnishing Stores	\$123	\$1,225
Appliances and Electronics Stores	\$861	\$8,531
Computer Stores	\$1,533	\$15,189
Camera and Photography Stores	\$99	\$982
Hardware Stores	\$202	\$2,003
Paint and Wallpaper Stores	\$18	\$184
Home Centers	\$448	\$4,444
Other Building Materials Stores	\$538	\$5,338
Outdoor Power Equipment Stores	\$17	\$169
Nursery and Garden Stores	\$135	\$1,338
Grocery Stores	\$6,228	\$61,695
Convenience Stores	\$265	\$2,626
Meat Markets	\$63	\$631
Fish and Seafood Markets	\$15	\$149
Fruit and Vegetable Markets	\$30	\$299
Other Specialty Food Markets	\$47	\$466
Liquor Stores	\$146	\$1,450

### Miscellaneous Expenses (2021)

■ Legal And Accounting  
■ Funeral And Cemetery  
■ Finance Charges Excluding Mortgage And Vehicle  
■ Other Miscellaneous Expenses



	\$ PER HOUSEHOLD	TOTAL \$000'S
<b>Totals:</b>	<b>\$891</b>	<b>\$9,112</b>
Legal And Accounting	\$108	\$1,106
Funeral And Cemetery	\$100	\$1,024
Finance Charges Excluding Mortgage And Vehicle	\$572	\$5,853
Other Miscellaneous Expenses	\$110	\$1,129

### Personal Insurance (2021)

	\$ PER HOUSEHOLD	TOTAL \$000'S
	\$447	\$4,578

### Contributions (2021)

	\$ PER HOUSEHOLD	TOTAL \$000'S
	\$2,641	\$27,002

Source: Applied Geographic Solutions, 2016



Pharmacy and Drug Stores	\$1,315	\$13,028
Costmetics and Beauty Stores	\$56	\$556
Optical Goods Stores	\$134	\$1,336
Other Health and Personal Care Stores	\$106	\$1,056
Gasoline Stations with Convenience Stores	\$997	\$9,879
Gasoline Stations without Convenience Stores	\$164	\$1,626
Men's Clothing Stores	\$54	\$544
Women's Clothing Stores	\$175	\$1,738
Childrens' and Infant's Clothing Stores	\$97	\$964
Family Clothing Stores	\$369	\$3,660
Clothing Accessory Stores	\$19	\$195
Other Apparel Stores	\$43	\$435
Shoe Stores	\$121	\$1,202
Jewelry Stores	\$233	\$2,317
Luggage Stores	\$220	\$2,180
Sporting Goods Stores	\$165	\$1,637
Hobby, Toy, and Game Stores	\$49	\$487
Sewing and Needlecraft Stores	\$18	\$183
Musical Instrument Stores	\$39	\$389
Book Stores	\$350	\$3,467
Record,Tape,and CD Stores	\$93	\$922
Department Stores	\$2,920	\$28,927
Warehouse Superstores	\$1,255	\$12,438
Other General Merchandise Stores	\$350	\$3,471
Florists	\$28	\$283
Office and Stationary Stores	\$265	\$2,630
Gift and Souvenir Stores	\$85	\$848
Used Merchandise Stores	\$56	\$558
Pet and Pet Supply Stores	\$115	\$1,144
Art Dealers	\$10	\$107
Mobile Home Dealers	\$0	\$8
Other Miscellaneous Retail Stores	\$116	\$1,155
Mail Order and Catalog Stores	\$2,120	\$21,004
Vending Machines	\$91	\$902
Fuel Dealers	\$374	\$3,709
Other Direct Selling Establishments	\$189	\$1,874
Hotels and Other Travel Accomodations	\$140	\$1,394
RV Parks	\$2	\$22
Rooming and Boarding Houses	\$1	\$10
Full Service Restaurants	\$948	\$9,392
Limited Service Restaurants	\$941	\$9,327
Special Food Services and Catering	\$158	\$1,567
Drinking Places	\$84	\$841



## MADISON REGION ECONOMIC PARTNERSHIP

### Iowa County Wages

Wages Report for Madison, WI

• Occupation	Median Hourly	Mean Hourly	Median Annual	Mean Annual
• All Occupations	\$18.83	\$23.57	\$39,160	\$49,030
• Management Occupations	\$45.00	\$49.98	\$93,600	\$103,950
• Chief Executives	\$67.08	\$79.91	\$139,530	\$166,210
• General and Operations Managers	\$47.09	\$55.94	\$97,940	\$116,360
• Legislators	*	*	*	*
• Advertising and Promotions Managers	\$46.15	\$53.62	\$95,990	\$111,540
• Marketing Managers	\$50.29	\$54.07	\$104,610	\$112,460
• Sales Managers	\$57.22	\$61.18	\$119,010	\$127,250
• Public Relations and Fundraising Managers	\$45.40	\$48.50	\$94,440	\$100,880
• Administrative Services Managers	\$45.35	\$48.62	\$94,330	\$101,120
• Computer and Information Systems Managers	\$51.59	\$53.34	\$107,310	\$110,950
• Financial Managers	\$50.42	\$58.87	\$104,860	\$122,460
• Industrial Production Managers	\$47.93	\$52.41	\$99,700	\$109,010
• Purchasing Managers	\$40.52	\$41.14	\$84,280	\$85,570
• Transportation, Storage, and Distribution Managers	\$41.97	\$44.01	\$87,290	\$91,540
• Compensation and Benefits Managers	\$40.81	\$42.14	\$84,890	\$87,640
• Human Resources Managers	\$46.62	\$48.81	\$96,960	\$101,520
• Training and Development Managers	\$41.87	\$42.48	\$87,090	\$88,370
• Construction Managers	\$41.43	\$43.85	\$86,180	\$91,220
• Education Administrators, Preschool and Childcare Center/Program	\$18.54	\$20.05	\$38,560	\$41,700
• Education Administrators, Elementary and Secondary School	*	*	\$90,930	\$90,700
• Education Administrators, Postsecondary	\$48.99	\$55.53	\$101,900	\$115,500
• Education Administrators, All Other	\$36.76	\$37.02	\$76,450	\$77,010
• Architectural and Engineering Managers	\$55.52	\$57.45	\$115,490	\$119,500
• Food Service Managers	\$22.05	\$22.91	\$45,860	\$47,640
• Lodging Managers	\$23.10	\$24.16	\$48,040	\$50,250
• Medical and Health Services Managers	\$44.42	\$47.51	\$92,390	\$98,810
• Natural Sciences Managers	\$48.58	\$50.41	\$101,040	\$104,850
• Property, Real Estate, and Community Association Managers	\$23.89	\$28.43	\$49,690	\$59,140
• Social and Community Service Managers	\$28.16	\$30.56	\$58,560	\$63,560
• Managers, All Other	\$40.28	\$41.87	\$83,780	\$87,090
• Business and Financial Operations Occupations	\$28.89	\$31.05	\$60,080	\$64,570
• Buyers and Purchasing Agents, Farm Products	\$31.47	\$39.37	\$65,450	\$81,890
• Wholesale and Retail Buyers, Except Farm Products	\$24.65	\$25.35	\$51,280	\$52,730
• Purchasing Agents, Except Wholesale, Retail, and Farm Products	\$27.60	\$27.72	\$57,420	\$57,670
• Claims Adjusters, Examiners, and Investigators	\$27.35	\$29.10	\$56,890	\$60,530
• Insurance Appraisers, Auto Damage	\$34.21	\$33.69	\$71,150	\$70,080
• Compliance Officers	\$27.60	\$29.56	\$57,420	\$61,490
• Cost Estimators	\$29.63	\$30.36	\$61,630	\$63,150
• Human Resources Specialists	\$27.12	\$28.17	\$56,410	\$58,590
• Labor Relations Specialists	\$9.41	\$21.90	\$19,560	\$45,550

•	Logisticians	\$27.13	\$27.97	\$56,430	\$58,170
•	Management Analysts	\$35.11	\$37.17	\$73,020	\$77,310
•	Meeting, Convention, and Event Planners	\$22.23	\$23.39	\$46,240	\$48,650
•	Fundraisers	\$25.05	\$25.37	\$52,100	\$52,760
•	Compensation, Benefits, and Job Analysis Specialists	\$25.36	\$26.85	\$52,760	\$55,850
•	Training and Development Specialists	\$24.60	\$25.78	\$51,170	\$53,620
•	Market Research Analysts and Marketing Specialists	\$26.61	\$28.41	\$55,350	\$59,090
•	Business Operations Specialists, All Other	\$29.09	\$31.17	\$60,510	\$64,830
•	Accountants and Auditors	\$30.10	\$32.66	\$62,610	\$67,940
•	Appraisers and Assessors of Real Estate	\$34.36	\$33.62	\$71,480	\$69,920
•	Credit Analysts	\$26.64	\$28.66	\$55,400	\$59,610
•	Financial Analysts	\$35.85	\$37.76	\$74,570	\$78,550
•	Personal Financial Advisors	\$29.84	\$43.79	\$62,070	\$91,090
•	Insurance Underwriters	\$29.53	\$31.58	\$61,430	\$65,690
•	Financial Examiners	\$32.70	\$35.89	\$68,020	\$74,640
•	Credit Counselors	\$19.01	\$24.62	\$39,540	\$51,210
•	Loan Officers	\$30.38	\$36.21	\$63,200	\$75,320
•	Tax Examiners and Collectors, and Revenue Agents	\$22.76	\$25.34	\$47,330	\$52,710
•	Tax Preparers	\$25.35	\$25.53	\$52,720	\$53,100
•	Financial Specialists, All Other	\$26.72	\$29.55	\$55,570	\$61,460
•	Computer and Mathematical Occupations	\$34.67	\$35.20	\$72,110	\$73,210
•	Computer and Information Research Scientists	\$37.05	\$41.30	\$77,060	\$85,910
•	Computer Systems Analysts	\$34.51	\$35.16	\$71,780	\$73,140
•	Information Security Analysts	\$37.31	\$38.00	\$77,610	\$79,040
•	Computer Programmers	\$38.10	\$38.00	\$79,260	\$79,040
•	Software Developers, Applications	\$40.01	\$40.77	\$83,220	\$84,800
•	Software Developers, Systems Software	\$38.46	\$38.81	\$80,000	\$80,720
•	Web Developers	\$26.69	\$27.65	\$55,520	\$57,500
•	Database Administrators	\$34.71	\$35.11	\$72,210	\$73,020
•	Network and Computer Systems Administrators	\$32.55	\$32.99	\$67,700	\$68,630
•	Computer Network Architects	\$42.78	\$42.40	\$88,970	\$88,180
•	Computer User Support Specialists	\$21.95	\$23.01	\$45,660	\$47,850
•	Computer Network Support Specialists	\$32.29	\$32.84	\$67,160	\$68,300
•	Computer Occupations, All Other	\$32.78	\$33.93	\$68,180	\$70,580
•	Actuaries	\$43.98	\$46.49	\$91,480	\$96,690
•	Operations Research Analysts	\$34.22	\$34.24	\$71,180	\$71,230
•	Statisticians	\$39.88	\$40.67	\$82,960	\$84,600
•	Architecture and Engineering Occupations	\$32.89	\$34.16	\$68,410	\$71,050
•	Architects, Except Landscape and Naval	\$37.49	\$38.32	\$77,970	\$79,700
•	Landscape Architects	\$24.23	\$27.41	\$50,400	\$57,020
•	Cartographers and Photogrammetrists	\$34.16	\$33.87	\$71,040	\$70,460
•	Surveyors	\$24.97	\$24.15	\$51,940	\$50,230
•	Agricultural Engineers	\$38.24	\$41.37	\$79,540	\$86,040
•	Biomedical Engineers	\$37.12	\$38.22	\$77,220	\$79,490
•	Chemical Engineers	\$41.83	\$44.95	\$87,000	\$93,490
•	Civil Engineers	\$36.29	\$37.40	\$75,480	\$77,780
•	Computer Hardware Engineers	\$30.59	\$32.77	\$63,630	\$68,160
•	Electrical Engineers	\$41.49	\$42.26	\$86,300	\$87,890
•	Electronics Engineers, Except Computer	\$36.11	\$38.54	\$75,100	\$80,160
•	Environmental Engineers	\$38.03	\$37.13	\$79,110	\$77,220
•	Health and Safety Engineers, Except Mining Safety Engineers and Inspectors	\$33.88	\$35.03	\$70,480	\$72,850
•	Industrial Engineers	\$34.52	\$35.37	\$71,790	\$73,570
•	Materials Engineers	\$40.86	\$40.11	\$84,990	\$83,430
•	Mechanical Engineers	\$35.98	\$36.83	\$74,840	\$76,600
•	Engineers, All Other	\$37.36	\$38.51	\$77,700	\$80,090
•	Architectural and Civil Drafters	\$21.76	\$22.66	\$45,250	\$47,130

• Electrical and Electronics Drafters	\$26.01	\$25.63	\$54,100	\$53,310
• Mechanical Drafters	\$22.84	\$23.58	\$47,510	\$49,040
• Drafters, All Other	\$18.32	\$19.46	\$38,110	\$40,490
• Civil Engineering Technicians	\$23.20	\$23.69	\$48,260	\$49,270
• Electrical and Electronics Engineering Technicians	\$25.37	\$25.49	\$52,760	\$53,020
• Industrial Engineering Technicians	\$24.66	\$24.24	\$51,300	\$50,430
• Mechanical Engineering Technicians	\$24.56	\$25.02	\$51,080	\$52,040
• Engineering Technicians, Except Drafters, All Other	\$31.04	\$30.60	\$64,570	\$63,640
• Surveying and Mapping Technicians	\$18.65	\$19.37	\$38,800	\$40,290
• Life, Physical, and Social Science Occupations	\$27.23	\$29.80	\$56,640	\$61,980
• Animal Scientists	\$33.13	\$35.09	\$68,910	\$72,980
• Food Scientists and Technologists	\$27.89	\$30.63	\$58,000	\$63,700
• Soil and Plant Scientists	\$28.46	\$30.08	\$59,190	\$62,560
• Biochemists and Biophysicists	\$28.54	\$30.30	\$59,370	\$63,020
• Microbiologists	\$27.32	\$29.81	\$56,820	\$62,010
• Zoologists and Wildlife Biologists	\$22.73	\$24.28	\$47,290	\$50,500
• Biological Scientists, All Other	\$33.75	\$37.69	\$70,190	\$78,390
• Conservation Scientists	\$30.24	\$31.03	\$62,890	\$64,540
• Foresters	\$24.76	\$24.56	\$51,510	\$51,070
• Epidemiologists	\$29.62	\$31.81	\$61,620	\$66,170
• Medical Scientists, Except Epidemiologists	\$27.68	\$28.80	\$57,580	\$59,900
• Physicists	\$36.76	\$46.87	\$76,450	\$97,480
• Chemists	\$28.50	\$31.54	\$59,280	\$65,600
• Environmental Scientists and Specialists, Including Health	\$29.09	\$31.10	\$60,500	\$64,700
• Geoscientists, Except Hydrologists and Geographers	\$30.93	\$33.34	\$64,330	\$69,350
• Hydrologists	\$30.37	\$32.15	\$63,160	\$66,870
• Physical Scientists, All Other	\$31.71	\$31.96	\$65,950	\$66,480
• Economists	\$33.43	\$45.86	\$69,520	\$95,390
• Clinical, Counseling, and School Psychologists	\$31.98	\$35.87	\$66,530	\$74,620
• Sociologists	\$18.21	\$19.87	\$37,880	\$41,320
• Urban and Regional Planners	\$31.32	\$32.42	\$65,140	\$67,440
• Social Scientists and Related Workers, All Other	\$30.97	\$32.34	\$64,430	\$67,270
• Agricultural and Food Science Technicians	\$17.51	\$18.40	\$36,420	\$38,280
• Biological Technicians	\$18.83	\$19.28	\$39,180	\$40,100
• Chemical Technicians	\$19.99	\$20.74	\$41,590	\$43,140
• Environmental Science and Protection Technicians, Including Health	\$18.57	\$21.09	\$38,630	\$43,870
• Forensic Science Technicians	\$20.33	\$22.04	\$42,280	\$45,850
• Forest and Conservation Technicians	\$15.56	\$16.24	\$32,370	\$33,770
• Life, Physical, and Social Science Technicians, All Other	\$21.54	\$23.51	\$44,800	\$48,900
• Community and Social Service Occupations	\$20.31	\$21.01	\$42,240	\$43,700
• Substance Abuse and Behavioral Disorder Counselors	\$24.20	\$28.39	\$50,340	\$59,050
• Educational, Guidance, School, and Vocational Counselors	\$20.41	\$20.40	\$42,460	\$42,420
• Marriage and Family Therapists	\$21.75	\$22.61	\$45,240	\$47,030
• Mental Health Counselors	\$23.19	\$25.47	\$48,230	\$52,970
• Rehabilitation Counselors	\$18.44	\$18.71	\$38,350	\$38,920
• Counselors, All Other	\$25.79	\$25.07	\$53,650	\$52,150
• Child, Family, and School Social Workers	\$21.95	\$22.45	\$45,660	\$46,700
• Healthcare Social Workers	\$24.35	\$25.06	\$50,660	\$52,120
• Mental Health and Substance Abuse Social Workers	\$20.24	\$23.66	\$42,090	\$49,210
• Social Workers, All Other	\$28.16	\$27.78	\$58,570	\$57,780
• Health Educators	\$25.18	\$24.54	\$52,380	\$51,040
• Probation Officers and Correctional Treatment Specialists	\$23.05	\$23.60	\$47,940	\$49,090
• Social and Human Service Assistants	\$14.07	\$16.36	\$29,260	\$34,030
• Community Health Workers	\$18.52	\$20.37	\$38,520	\$42,370
• Clergy	\$19.12	\$20.42	\$39,780	\$42,460
• Directors, Religious Activities and Education	\$17.19	\$17.95	\$35,760	\$37,340

• Legal Occupations	\$33.57	\$40.73	\$69,830	\$84,720
• Lawyers	\$44.84	\$51.37	\$93,270	\$106,860
• Arbitrators, Mediators, and Conciliators	\$22.42	\$25.95	\$46,640	\$53,970
• Paralegals and Legal Assistants	\$23.88	\$23.91	\$49,670	\$49,730
• Title Examiners, Abstractors, and Searchers	\$21.83	\$22.83	\$45,410	\$47,490
• Legal Support Workers, All Other	\$25.29	\$31.31	\$52,600	\$65,130
• Education, Training, and Library Occupations	\$21.31	\$25.77	\$44,320	\$53,600
• Business Teachers, Postsecondary	*	*	\$66,230	\$94,360
• Computer Science Teachers, Postsecondary	*	*	\$112,220	\$118,010
• Mathematical Science Teachers, Postsecondary	*	*	*	*
• Biological Science Teachers, Postsecondary	*	*	*	*
• Atmospheric, Earth, Marine, and Space Sciences Teachers, Postsecondary	*	*	\$96,930	\$98,350
• Economics Teachers, Postsecondary	*	*	*	*
• Political Science Teachers, Postsecondary	*	*	*	*
• Psychology Teachers, Postsecondary	*	*	*	*
• Health Specialties Teachers, Postsecondary	*	*	\$69,230	\$87,440
• Nursing Instructors and Teachers, Postsecondary	*	*	\$74,270	\$79,620
• Education Teachers, Postsecondary	*	*	\$78,290	\$81,850
• Law Teachers, Postsecondary	*	*	\$103,040	\$112,050
• Social Work Teachers, Postsecondary	*	*	*	*
• Art, Drama, and Music Teachers, Postsecondary	*	*	\$80,040	\$74,690
• Communications Teachers, Postsecondary	*	*	*	*
• English Language and Literature Teachers, Postsecondary	*	*	*	*
• Foreign Language and Literature Teachers, Postsecondary	*	*	\$63,080	\$67,930
• History Teachers, Postsecondary	*	*	*	*
• Recreation and Fitness Studies Teachers, Postsecondary	*	*	*	*
• Vocational Education Teachers, Postsecondary	\$30.93	\$33.07	\$64,330	\$68,790
• Postsecondary Teachers, All Other	*	*	\$62,690	\$71,160
• Preschool Teachers, Except Special Education	\$12.83	\$13.25	\$26,690	\$27,550
• Kindergarten Teachers, Except Special Education	*	*	\$48,630	\$50,530
• Elementary School Teachers, Except Special Education	*	*	\$52,690	\$52,340
• Middle School Teachers, Except Special and Career/Technical Education	*	*	\$53,620	\$54,170
• Secondary School Teachers, Except Special and Career/Technical Education	*	*	\$53,860	\$53,900
• Career/Technical Education Teachers, Secondary School	*	*	\$56,470	\$55,340
• Special Education Teachers, Kindergarten and Elementary School	*	*	\$53,500	\$52,990
• Special Education Teachers, Middle School	*	*	\$52,400	\$50,710
• Special Education Teachers, Secondary School	*	*	\$49,460	\$52,840
• Special Education Teachers, All Other	*	*	\$65,920	\$65,490
• Adult Basic and Secondary Education and Literacy Teachers and Instructors	\$11.03	\$15.34	\$22,940	\$31,910
• Self-Enrichment Education Teachers	\$16.30	\$15.99	\$33,900	\$33,260
• Teachers and Instructors, All Other, Except Substitute Teachers	*	*	\$34,160	\$35,810
• Substitute Teachers	\$13.28	\$13.05	\$27,630	\$27,130
• Archivists	\$24.34	\$24.35	\$50,630	\$50,650
• Curators	\$24.01	\$22.51	\$49,940	\$46,830
• Librarians	\$27.55	\$27.20	\$57,300	\$56,570
• Library Technicians	\$13.80	\$14.44	\$28,700	\$30,030
• Farm and Home Management Advisors	\$21.63	\$21.58	\$45,000	\$44,880
• Instructional Coordinators	\$30.34	\$31.73	\$63,110	\$66,000
• Teacher Assistants	*	*	\$26,500	\$27,140
• Education, Training, and Library Workers, All Other	\$23.11	\$24.80	\$48,070	\$51,580
• Arts, Design, Entertainment, Sports, and Media Occupations	\$21.60	\$23.39	\$44,920	\$48,660
• Art Directors	\$38.84	\$38.98	\$80,790	\$81,080
• Craft Artists	\$11.20	\$11.81	\$23,290	\$24,570

• Fine Artists, Including Painters, Sculptors, and Illustrators	\$17.04	\$21.26	\$35,440	\$44,210
• Multimedia Artists and Animators	\$24.02	\$25.32	\$49,970	\$52,660
• Commercial and Industrial Designers	\$28.98	\$29.52	\$60,270	\$61,390
• Floral Designers	\$12.92	\$13.23	\$26,860	\$27,510
• Graphic Designers	\$22.48	\$23.06	\$46,750	\$47,970
• Interior Designers	\$19.01	\$19.61	\$39,550	\$40,790
• Merchandise Displayers and Window Trimmers	\$14.75	\$15.93	\$30,690	\$33,130
• Producers and Directors	\$23.61	\$24.45	\$49,100	\$50,860
• Coaches and Scouts	*	*	\$23,710	\$41,380
• Umpires, Referees, and Other Sports Officials	*	*	\$31,880	\$32,210
• Music Directors and Composers	\$23.75	\$22.03	\$49,400	\$45,820
• Musicians and Singers	\$14.24	\$16.87	*	*
• Radio and Television Announcers	\$14.54	\$20.16	\$30,240	\$41,930
• Reporters and Correspondents	\$14.89	\$18.38	\$30,960	\$38,220
• Public Relations Specialists	\$25.88	\$29.62	\$53,840	\$61,600
• Editors	\$21.65	\$21.66	\$45,020	\$45,060
• Technical Writers	\$27.55	\$29.66	\$57,310	\$61,690
• Writers and Authors	\$21.98	\$22.31	\$45,730	\$46,410
• Interpreters and Translators	\$21.95	\$23.39	\$45,660	\$48,660
• Media and Communication Workers, All Other	\$18.62	\$21.84	\$38,720	\$45,420
• Audio and Video Equipment Technicians	\$21.66	\$21.86	\$45,060	\$45,480
• Broadcast Technicians	\$21.55	\$20.79	\$44,830	\$43,240
• Photographers	\$17.54	\$18.41	\$36,480	\$38,290
• Camera Operators, Television, Video, and Motion Picture	\$17.71	\$19.32	\$36,840	\$40,190
• Film and Video Editors	\$21.81	\$21.58	\$45,360	\$44,890
• Media and Communication Equipment Workers, All Other	\$21.93	\$21.33	\$45,620	\$44,380
• Healthcare Practitioners and Technical Occupations	\$32.22	\$39.31	\$67,020	\$81,760
• Chiropractors	\$29.57	\$45.71	\$61,500	\$95,080
• Dentists, General	\$88.92	\$95.28	\$184,940	\$198,180
• Dietitians and Nutritionists	\$26.90	\$26.35	\$55,950	\$54,810
• Optometrists	\$43.88	\$51.26	\$91,270	\$106,620
• Pharmacists	\$56.37	\$53.85	\$117,240	\$112,010
• Family and General Practitioners	*	\$100.10	*	\$208,200
• Internists, General	*	\$119.94	*	\$249,480
• Psychiatrists	*	\$107.43	*	\$223,450
• Physicians and Surgeons, All Other	*	\$93.57	*	\$194,630
• Physician Assistants	\$47.25	\$48.25	\$98,290	\$100,360
• Occupational Therapists	\$33.85	\$32.85	\$70,400	\$68,330
• Physical Therapists	\$37.60	\$36.90	\$78,210	\$76,750
• Radiation Therapists	\$36.72	\$38.07	\$76,380	\$79,190
• Recreational Therapists	\$15.81	\$17.93	\$32,870	\$37,300
• Respiratory Therapists	\$28.46	\$28.74	\$59,190	\$59,780
• Speech-Language Pathologists	\$31.01	\$31.35	\$64,500	\$65,200
• Exercise Physiologists	\$27.53	\$28.68	\$57,260	\$59,660
• Veterinarians	\$35.75	\$38.16	\$74,360	\$79,360
• Registered Nurses	\$35.54	\$36.24	\$73,910	\$75,380
• Nurse Midwives	\$24.64	\$28.08	\$51,260	\$58,410
• Nurse Practitioners	\$45.22	\$45.13	\$94,050	\$93,870
• Health Diagnosing and Treating Practitioners, All Other	\$31.36	\$34.57	\$65,220	\$71,910
• Medical and Clinical Laboratory Technologists	\$29.22	\$29.97	\$60,770	\$62,340
• Medical and Clinical Laboratory Technicians	\$22.06	\$23.33	\$45,890	\$48,530
• Dental Hygienists	\$29.99	\$30.41	\$62,370	\$63,250
• Cardiovascular Technologists and Technicians	\$30.57	\$28.53	\$63,580	\$59,340
• Diagnostic Medical Sonographers	\$38.80	\$37.95	\$80,710	\$78,940
• Radiologic Technologists	\$26.89	\$26.36	\$55,940	\$54,840
• Emergency Medical Technicians and Paramedics	\$9.54	\$12.27	\$19,840	\$25,530
• Pharmacy Technicians	\$15.36	\$16.09	\$31,940	\$33,470



• Surgical Technologists	\$23.82	\$23.72	\$49,550	\$49,340
• Veterinary Technologists and Technicians	\$14.94	\$15.63	\$31,070	\$32,510
• Ophthalmic Medical Technicians	\$18.05	\$18.37	\$37,540	\$38,200
• Licensed Practical and Licensed Vocational Nurses	\$21.98	\$22.04	\$45,720	\$45,850
• Medical Records and Health Information Technicians	\$19.18	\$20.10	\$39,880	\$41,800
• Opticians, Dispensing	\$15.93	\$15.56	\$33,130	\$32,370
• Health Technologists and Technicians, All Other	\$23.88	\$24.19	\$49,670	\$50,310
• Occupational Health and Safety Specialists	\$32.83	\$32.70	\$68,280	\$68,020
• Occupational Health and Safety Technicians	\$23.30	\$24.15	\$48,460	\$50,240
• Athletic Trainers	*	*	\$56,850	\$58,340
• Healthcare Practitioners and Technical Workers, All Other	\$19.15	\$23.71	\$39,830	\$49,320
• Healthcare Support Occupations	\$14.74	\$15.36	\$30,670	\$31,950
• Home Health Aides	\$11.78	\$12.37	\$24,510	\$25,720
• Nursing Assistants	\$13.90	\$14.44	\$28,920	\$30,030
• Occupational Therapy Assistants	\$21.88	\$22.31	\$45,500	\$46,410
• Physical Therapist Assistants	\$22.02	\$22.52	\$45,800	\$46,830
• Physical Therapist Aides	\$13.48	\$13.70	\$28,040	\$28,500
• Massage Therapists	\$22.76	\$20.38	\$47,330	\$42,380
• Dental Assistants	\$17.40	\$17.62	\$36,190	\$36,640
• Medical Assistants	\$16.23	\$16.26	\$33,770	\$33,830
• Medical Equipment Preparers	\$17.08	\$17.35	\$35,520	\$36,090
• Medical Transcriptionists	\$18.64	\$20.06	\$38,780	\$41,730
• Pharmacy Aides	\$11.27	\$13.15	\$23,450	\$27,360
• Veterinary Assistants and Laboratory Animal Caretakers	\$11.41	\$11.88	\$23,730	\$24,710
• Phlebotomists	\$16.97	\$17.55	\$35,300	\$36,510
• Healthcare Support Workers, All Other	\$17.12	\$16.78	\$35,600	\$34,910
• Protective Service Occupations	\$17.31	\$19.68	\$36,000	\$40,940
• First-Line Supervisors of Correctional Officers	\$30.60	\$32.28	\$63,650	\$67,140
• First-Line Supervisors of Police and Detectives	\$39.04	\$39.50	\$81,200	\$82,160
• First-Line Supervisors of Fire Fighting and Prevention Workers	\$29.15	\$32.26	\$60,640	\$67,100
• First-Line Supervisors of Protective Service Workers, All Other	\$22.55	\$23.38	\$46,900	\$48,630
• Firefighters	\$13.47	\$17.45	\$28,010	\$36,300
• Correctional Officers and Jailers	\$19.22	\$19.54	\$39,980	\$40,640
• Detectives and Criminal Investigators	\$35.75	\$36.86	\$74,360	\$76,680
• Police and Sheriff's Patrol Officers	\$27.21	\$27.06	\$56,590	\$56,280
• Security Guards	\$11.05	\$12.17	\$22,990	\$25,320
• Crossing Guards	\$13.55	\$13.22	\$28,190	\$27,490
• Lifeguards, Ski Patrol, and Other Recreational Protective Service Workers	\$8.81	\$9.26	\$18,320	\$19,260
• Transportation Security Screeners	\$17.39	\$18.24	\$36,180	\$37,930
• Protective Service Workers, All Other	\$11.66	\$16.05	\$24,260	\$33,390
• Food Preparation and Serving Related Occupations	\$9.69	\$10.91	\$20,160	\$22,680
• Chefs and Head Cooks	\$17.22	\$17.88	\$35,820	\$37,200
• First-Line Supervisors of Food Preparation and Serving Workers	\$14.42	\$15.54	\$30,000	\$32,320
• Cooks, Fast Food	\$10.07	\$9.91	\$20,940	\$20,600
• Cooks, Institution and Cafeteria	\$13.49	\$13.57	\$28,070	\$28,230
• Cooks, Restaurant	\$10.95	\$11.19	\$22,780	\$23,270
• Cooks, Short Order	\$10.91	\$11.28	\$22,690	\$23,470
• Food Preparation Workers	\$9.80	\$10.03	\$20,380	\$20,860
• Bartenders	\$9.44	\$10.86	\$19,640	\$22,580
• Combined Food Preparation and Serving Workers, Including Fast Food	\$8.78	\$9.06	\$18,250	\$18,850
• Counter Attendants, Cafeteria, Food Concession, and Coffee Shop	\$8.98	\$9.44	\$18,680	\$19,640
• Waiters and Waitresses	\$11.03	\$12.48	\$22,940	\$25,950
• Food Servers, Nonrestaurant	\$11.25	\$11.57	\$23,400	\$24,060
• Dining Room and Cafeteria Attendants and Bartender Helpers	\$8.88	\$9.31	\$18,480	\$19,370

• Dishwashers	\$9.07	\$9.27	\$18,860	\$19,280
• Hosts and Hostesses, Restaurant, Lounge, and Coffee Shop	\$9.14	\$9.43	\$19,010	\$19,610
• Food Preparation and Serving Related Workers, All Other	\$10.37	\$10.93	\$21,570	\$22,720
• Building and Grounds Cleaning and Maintenance Occupations	\$11.25	\$12.34	\$23,400	\$25,670
• First-Line Supervisors of Housekeeping and Janitorial Workers	\$17.55	\$17.98	\$36,500	\$37,400
• First-Line Supervisors of Landscaping, Lawn Service, and Groundskeeping Workers	\$20.02	\$21.98	\$41,640	\$45,710
• Janitors and Cleaners, Except Maids and Housekeeping Cleaners	\$10.61	\$11.50	\$22,060	\$23,920
• Maids and Housekeeping Cleaners	\$9.73	\$10.34	\$20,250	\$21,500
• Pest Control Workers	\$22.34	\$23.62	\$46,470	\$49,130
• Landscaping and Groundskeeping Workers	\$12.85	\$13.62	\$26,730	\$28,330
• Pesticide Handlers, Sprayers, and Applicators, Vegetation	\$19.47	\$19.21	\$40,490	\$39,960
• Tree Trimmers and Pruners	\$12.29	\$12.33	\$25,560	\$25,650
• Personal Care and Service Occupations	\$10.91	\$12.37	\$22,690	\$25,730
• First-Line Supervisors of Personal Service Workers	\$17.52	\$19.89	\$36,440	\$41,380
• Nonfarm Animal Caretakers	\$8.68	\$9.22	\$18,050	\$19,170
• Amusement and Recreation Attendants	\$8.78	\$9.42	\$18,260	\$19,580
• Morticians, Undertakers, and Funeral Directors	\$26.00	\$26.16	\$54,080	\$54,420
• Hairdressers, Hairstylists, and Cosmetologists	\$11.98	\$13.87	\$24,930	\$28,860
• Manicurists and Pedicurists	\$9.41	\$11.56	\$19,580	\$24,040
• Skincare Specialists	\$16.09	\$18.07	\$33,480	\$37,590
• Baggage Porters and Bellhops	\$8.79	\$8.76	\$18,290	\$18,230
• Tour Guides and Escorts	\$10.75	\$11.13	\$22,360	\$23,150
• Childcare Workers	\$11.14	\$11.86	\$23,180	\$24,670
• Personal Care Aides	\$10.58	\$10.56	\$22,010	\$21,970
• Fitness Trainers and Aerobics Instructors	\$18.62	\$19.73	\$38,720	\$41,040
• Recreation Workers	\$12.29	\$12.91	\$25,570	\$26,860
• Residential Advisors	\$10.33	\$11.09	\$21,480	\$23,060
• Personal Care and Service Workers, All Other	\$11.75	\$12.36	\$24,440	\$25,700
• Sales and Related Occupations	\$13.21	\$18.98	\$27,480	\$39,480
• First-Line Supervisors of Retail Sales Workers	\$17.07	\$18.18	\$35,500	\$37,800
• First-Line Supervisors of Non-Retail Sales Workers	\$34.42	\$38.24	\$71,600	\$79,550
• Cashiers	\$8.96	\$9.74	\$18,650	\$20,250
• Counter and Rental Clerks	\$9.43	\$12.29	\$19,610	\$25,560
• Parts Salespersons	\$13.28	\$15.12	\$27,620	\$31,450
• Retail Salespersons	\$10.39	\$12.33	\$21,600	\$25,640
• Advertising Sales Agents	\$21.60	\$28.59	\$44,920	\$59,480
• Insurance Sales Agents	\$23.94	\$34.99	\$49,800	\$72,780
• Securities, Commodities, and Financial Services Sales Agents	\$39.53	\$44.66	\$82,220	\$92,880
• Travel Agents	\$19.62	\$18.85	\$40,810	\$39,220
• Sales Representatives, Services, All Other	\$28.04	\$32.36	\$58,320	\$67,310
• Sales Representatives, Wholesale and Manufacturing, Technical and Scientific Products	\$30.66	\$36.40	\$63,780	\$75,720
• Sales Representatives, Wholesale and Manufacturing, Except Technical and Scientific Products	\$26.94	\$29.81	\$56,030	\$62,000
• Demonstrators and Product Promoters	\$12.15	\$12.35	\$25,280	\$25,680
• Real Estate Sales Agents	\$23.81	\$26.89	\$49,530	\$55,940
• Sales Engineers	\$50.07	\$50.80	\$104,150	\$105,670
• Telemarketers	\$12.75	\$14.50	\$26,520	\$30,160
• Sales and Related Workers, All Other	\$16.59	\$19.09	\$34,500	\$39,710
• Office and Administrative Support Occupations	\$16.73	\$17.64	\$34,800	\$36,680
• First-Line Supervisors of Office and Administrative Support Workers	\$24.78	\$26.53	\$51,540	\$55,190
• Switchboard Operators, Including Answering Service	\$14.26	\$15.71	\$29,660	\$32,670
• Bill and Account Collectors	\$18.80	\$20.08	\$39,100	\$41,780
• Billing and Posting Clerks	\$19.19	\$20.45	\$39,920	\$42,530
• Bookkeeping, Accounting, and Auditing Clerks	\$18.22	\$18.56	\$37,900	\$38,610



• Payroll and Timekeeping Clerks	\$20.68	\$20.45	\$43,020	\$42,540
• Procurement Clerks	\$17.27	\$17.70	\$35,930	\$36,820
• Tellers	\$12.30	\$12.57	\$25,590	\$26,150
• Financial Clerks, All Other	\$39.35	\$45.98	\$81,850	\$95,630
• Brokerage Clerks	\$21.33	\$22.42	\$44,360	\$46,630
• Court, Municipal, and License Clerks	\$16.18	\$16.68	\$33,650	\$34,690
• Credit Authorizers, Checkers, and Clerks	\$21.13	\$21.71	\$43,940	\$45,160
• Customer Service Representatives	\$16.85	\$17.63	\$35,040	\$36,680
• Eligibility Interviewers, Government Programs	\$20.88	\$20.97	\$43,440	\$43,610
• File Clerks	\$15.56	\$15.81	\$32,370	\$32,890
• Hotel, Motel, and Resort Desk Clerks	\$10.20	\$10.18	\$21,210	\$21,170
• Interviewers, Except Eligibility and Loan	\$16.80	\$17.19	\$34,940	\$35,760
• Library Assistants, Clerical	\$11.83	\$12.83	\$24,610	\$26,690
• Loan Interviewers and Clerks	\$17.13	\$17.44	\$35,630	\$36,280
• New Accounts Clerks	\$15.47	\$16.30	\$32,170	\$33,900
• Order Clerks	\$15.58	\$15.46	\$32,400	\$32,160
• Human Resources Assistants, Except Payroll and Timekeeping	\$20.21	\$20.15	\$42,040	\$41,900
• Receptionists and Information Clerks	\$13.34	\$13.43	\$27,750	\$27,940
• Reservation and Transportation Ticket Agents and Travel Clerks	\$10.45	\$10.34	\$21,750	\$21,500
• Information and Record Clerks, All Other	\$15.35	\$14.50	\$31,930	\$30,160
• Cargo and Freight Agents	\$22.11	\$23.23	\$45,980	\$48,310
• Couriers and Messengers	\$11.80	\$12.74	\$24,540	\$26,500
• Police, Fire, and Ambulance Dispatchers	\$21.97	\$22.07	\$45,690	\$45,900
• Dispatchers, Except Police, Fire, and Ambulance	\$16.86	\$19.10	\$35,060	\$39,740
• Meter Readers, Utilities	*	*	*	*
• Postal Service Clerks	\$27.30	\$22.72	\$56,790	\$47,250
• Postal Service Mail Carriers	\$27.10	\$24.14	\$56,360	\$50,210
• Postal Service Mail Sorters, Processors, and Processing Machine Operators	\$27.30	\$25.84	\$56,790	\$53,760
• Production, Planning, and Expediting Clerks	\$19.08	\$20.26	\$39,680	\$42,130
• Shipping, Receiving, and Traffic Clerks	\$15.31	\$15.66	\$31,850	\$32,570
• Stock Clerks and Order Fillers	\$11.25	\$12.10	\$23,410	\$25,170
• Weighers, Measurers, Checkers, and Samplers, Recordkeeping	\$15.04	\$15.75	\$31,280	\$32,770
• Executive Secretaries and Executive Administrative Assistants	\$22.31	\$22.55	\$46,410	\$46,890
• Legal Secretaries	\$18.93	\$20.16	\$39,370	\$41,940
• Medical Secretaries	\$17.45	\$17.43	\$36,290	\$36,250
• Secretaries and Administrative Assistants, Except Legal, Medical, and Executive	\$17.58	\$18.06	\$36,570	\$37,560
• Computer Operators	\$18.87	\$18.56	\$39,240	\$38,610
• Data Entry Keyers	\$12.06	\$13.01	\$25,080	\$27,060
• Word Processors and Typists	\$20.61	\$20.46	\$42,870	\$42,570
• Desktop Publishers	\$21.50	\$23.09	\$44,720	\$48,020
• Insurance Claims and Policy Processing Clerks	\$17.79	\$18.42	\$37,000	\$38,310
• Mail Clerks and Mail Machine Operators, Except Postal Service	\$13.63	\$13.74	\$28,340	\$28,590
• Office Clerks, General	\$15.93	\$16.51	\$33,130	\$34,340
• Office Machine Operators, Except Computer	\$14.77	\$15.64	\$30,730	\$32,540
• Proofreaders and Copy Markers	\$19.42	\$16.70	\$40,390	\$34,730
• Office and Administrative Support Workers, All Other	\$17.93	\$18.40	\$37,300	\$38,280
• Farming, Fishing, and Forestry Occupations	\$14.29	\$15.06	\$29,720	\$31,330
• First-Line Supervisors of Farming, Fishing, and Forestry Workers	\$22.96	\$22.68	\$47,760	\$47,180
• Agricultural Equipment Operators	\$15.94	\$15.75	\$33,160	\$32,760
• Farmworkers and Laborers, Crop, Nursery, and Greenhouse	\$10.89	\$12.17	\$22,640	\$25,320
• Farmworkers, Farm, Ranch, and Aquacultural Animals	\$13.90	\$14.31	\$28,920	\$29,770
• Construction and Extraction Occupations	\$25.52	\$26.42	\$53,090	\$54,960
• First-Line Supervisors of Construction Trades and Extraction Workers	\$30.38	\$32.61	\$63,190	\$67,830

• Brickmasons and Blockmasons	\$27.38	\$26.41	\$56,950	\$54,930
• Carpenters	\$30.15	\$28.54	\$62,720	\$59,370
• Carpet Installers	\$19.54	\$20.01	\$40,650	\$41,610
• Floor Layers, Except Carpet, Wood, and Hard Tiles	\$17.74	\$18.25	\$36,890	\$37,970
• Tile and Marble Setters	\$32.79	\$30.74	\$68,200	\$63,930
• Cement Masons and Concrete Finishers	\$23.08	\$24.78	\$48,010	\$51,540
• Construction Laborers	\$20.08	\$19.96	\$41,760	\$41,520
• Paving, Surfacing, and Tamping Equipment Operators	\$22.83	\$26.52	\$47,490	\$55,160
• Operating Engineers and Other Construction Equipment Operators	\$31.77	\$29.89	\$66,090	\$62,160
• Drywall and Ceiling Tile Installers	\$26.96	\$27.64	\$56,080	\$57,490
• Tapers	\$26.58	\$25.71	\$55,280	\$53,480
• Electricians	\$27.73	\$27.83	\$57,680	\$57,880
• Glaziers	\$31.56	\$29.26	\$65,650	\$60,850
• Insulation Workers, Floor, Ceiling, and Wall	\$18.30	\$20.09	\$38,070	\$41,790
• Insulation Workers, Mechanical	\$34.29	\$33.44	\$71,320	\$69,550
• Painters, Construction and Maintenance	\$23.67	\$22.08	\$49,230	\$45,920
• Pipelayers	\$28.96	\$28.64	\$60,250	\$59,560
• Plumbers, Pipefitters, and Steamfitters	\$37.32	\$35.40	\$77,630	\$73,640
• Roofers	\$19.76	\$20.55	\$41,110	\$42,740
• Sheet Metal Workers	\$22.86	\$24.39	\$47,550	\$50,730
• Structural Iron and Steel Workers	\$33.07	\$30.60	\$68,780	\$63,650
• Helpers--Carpenters	\$16.16	\$15.89	\$33,610	\$33,050
• Helpers--Electricians	\$15.90	\$16.17	\$33,060	\$33,630
• Helpers--Pipelayers, Plumbers, Pipefitters, and Steamfitters	\$17.93	\$18.03	\$37,290	\$37,500
• Construction and Building Inspectors	\$27.45	\$28.62	\$57,100	\$59,530
• Hazardous Materials Removal Workers	\$18.91	\$19.90	\$39,340	\$41,390
• Highway Maintenance Workers	\$21.68	\$21.12	\$45,100	\$43,930
• Septic Tank Servicers and Sewer Pipe Cleaners	\$15.74	\$15.65	\$32,740	\$32,560
• Installation, Maintenance, and Repair Occupations	\$21.18	\$22.20	\$44,060	\$46,180
• First-Line Supervisors of Mechanics, Installers, and Repairers	\$31.30	\$32.58	\$65,110	\$67,760
• Computer, Automated Teller, and Office Machine Repairers	\$16.76	\$17.63	\$34,860	\$36,660
• Telecommunications Equipment Installers and Repairers, Except Line Installers	\$20.84	\$21.75	\$43,350	\$45,230
• Electric Motor, Power Tool, and Related Repairers	\$19.48	\$18.82	\$40,520	\$39,140
• Electrical and Electronics Repairers, Commercial and Industrial Equipment	\$28.46	\$29.17	\$59,200	\$60,680
• Electronic Home Entertainment Equipment Installers and Repairers	\$18.15	\$19.18	\$37,760	\$39,890
• Security and Fire Alarm Systems Installers	\$21.15	\$21.48	\$44,000	\$44,670
• Aircraft Mechanics and Service Technicians	\$24.23	\$23.48	\$50,400	\$48,830
• Automotive Body and Related Repairers	\$17.38	\$18.89	\$36,150	\$39,300
• Automotive Service Technicians and Mechanics	\$17.76	\$19.04	\$36,940	\$39,610
• Bus and Truck Mechanics and Diesel Engine Specialists	\$22.73	\$23.62	\$47,290	\$49,120
• Farm Equipment Mechanics and Service Technicians	\$19.27	\$20.69	\$40,080	\$43,030
• Mobile Heavy Equipment Mechanics, Except Engines	\$23.41	\$23.65	\$48,690	\$49,180
• Outdoor Power Equipment and Other Small Engine Mechanics	\$14.21	\$15.35	\$29,560	\$31,940
• Bicycle Repairers	\$12.36	\$12.87	\$25,700	\$26,780
• Tire Repairers and Changers	\$14.25	\$14.94	\$29,640	\$31,080
• Control and Valve Installers and Repairers, Except Mechanical Door	\$37.38	\$36.71	\$77,750	\$76,360
• Heating, Air Conditioning, and Refrigeration Mechanics and Installers	\$23.01	\$24.48	\$47,850	\$50,920
• Home Appliance Repairers	\$21.35	\$21.28	\$44,400	\$44,260
• Industrial Machinery Mechanics	\$23.12	\$23.79	\$48,100	\$49,490
• Maintenance Workers, Machinery	\$21.61	\$21.82	\$44,940	\$45,380
• Electrical Power-Line Installers and Repairers	\$32.51	\$32.54	\$67,620	\$67,680
• Telecommunications Line Installers and Repairers	\$29.64	\$27.61	\$61,650	\$57,440
• Medical Equipment Repairers	\$19.34	\$22.45	\$40,240	\$46,690

• Precision Instrument and Equipment Repairers, All Other	\$29.03	\$29.55	\$60,380	\$61,460
• Maintenance and Repair Workers, General	\$18.91	\$19.28	\$39,320	\$40,100
• Coin, Vending, and Amusement Machine Servicers and Repairers	\$19.39	\$18.76	\$40,330	\$39,030
• Locksmiths and Safe Repairers	\$17.70	\$17.96	\$36,810	\$37,360
• Helpers--Installation, Maintenance, and Repair Workers	\$14.23	\$13.98	\$29,600	\$29,080
• Installation, Maintenance, and Repair Workers, All Other	\$22.05	\$22.37	\$45,860	\$46,540
• Production Occupations	\$15.73	\$17.11	\$32,720	\$35,590
• First-Line Supervisors of Production and Operating Workers	\$26.69	\$28.18	\$55,510	\$58,610
• Electrical and Electronic Equipment Assemblers	\$14.42	\$15.89	\$29,990	\$33,060
• Electromechanical Equipment Assemblers	\$15.98	\$16.50	\$33,240	\$34,320
• Structural Metal Fabricators and Fitters	\$17.64	\$17.76	\$36,680	\$36,940
• Team Assemblers	\$15.06	\$15.65	\$31,330	\$32,560
• Assemblers and Fabricators, All Other	\$11.36	\$12.01	\$23,620	\$24,970
• Bakers	\$13.40	\$14.30	\$27,870	\$29,740
• Butchers and Meat Cutters	\$17.25	\$17.31	\$35,870	\$36,010
• Meat, Poultry, and Fish Cutters and Trimmers	\$13.83	\$13.90	\$28,760	\$28,910
• Slaughterers and Meat Packers	\$12.78	\$13.34	\$26,580	\$27,740
• Food and Tobacco Roasting, Baking, and Drying Machine Operators and Tenders	\$13.26	\$13.45	\$27,590	\$27,970
• Computer-Controlled Machine Tool Operators, Metal and Plastic	\$16.35	\$17.15	\$34,010	\$35,680
• Extruding and Drawing Machine Setters, Operators, and Tenders, Metal and Plastic	\$16.18	\$15.99	\$33,660	\$33,260
• Cutting, Punching, and Press Machine Setters, Operators, and Tenders, Metal and Plastic	\$17.99	\$18.01	\$37,420	\$37,460
• Grinding, Lapping, Polishing, and Buffing Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$13.67	\$14.24	\$28,440	\$29,630
• Machinists	\$21.28	\$21.20	\$44,260	\$44,090
• Metal-Refining Furnace Operators and Tenders	\$15.63	\$15.27	\$32,510	\$31,770
• Foundry Mold and Coremakers	\$13.83	\$14.73	\$28,770	\$30,640
• Molding, Coremaking, and Casting Machine Setters, Operators, and Tenders, Metal and Plastic	\$14.19	\$15.43	\$29,520	\$32,080
• Multiple Machine Tool Setters, Operators, and Tenders, Metal and Plastic	\$17.08	\$17.29	\$35,520	\$35,960
• Tool and Die Makers	\$21.02	\$20.05	\$43,710	\$41,690
• Welders, Cutters, Solderers, and Brazers	\$19.15	\$23.16	\$39,830	\$48,180
• Welding, Soldering, and Brazing Machine Setters, Operators, and Tenders	\$16.70	\$16.95	\$34,740	\$35,250
• Metal Workers and Plastic Workers, All Other	\$11.80	\$14.43	\$24,530	\$30,010
• Prepress Technicians and Workers	\$19.89	\$19.41	\$41,360	\$40,370
• Printing Press Operators	\$18.01	\$18.17	\$37,470	\$37,780
• Print Binding and Finishing Workers	\$13.13	\$14.23	\$27,320	\$29,600
• Laundry and Dry-Cleaning Workers	\$11.20	\$11.98	\$23,290	\$24,920
• Pressers, Textile, Garment, and Related Materials	\$10.24	\$10.46	\$21,300	\$21,770
• Sewing Machine Operators	\$13.35	\$13.48	\$27,780	\$28,040
• Tailors, Dressmakers, and Custom Sewers	\$13.51	\$13.63	\$28,090	\$28,350
• Cabinetmakers and Bench Carpenters	\$17.62	\$17.73	\$36,650	\$36,880
• Furniture Finishers	\$15.77	\$15.78	\$32,790	\$32,820
• Sawing Machine Setters, Operators, and Tenders, Wood	\$13.14	\$13.55	\$27,330	\$28,180
• Woodworking Machine Setters, Operators, and Tenders, Except Sawing	\$16.44	\$15.84	\$34,190	\$32,950
• Power Plant Operators	\$34.87	\$34.09	\$72,520	\$70,900
• Stationary Engineers and Boiler Operators	\$21.99	\$20.96	\$45,740	\$43,590
• Water and Wastewater Treatment Plant and System Operators	\$21.87	\$21.85	\$45,490	\$45,440
• Chemical Equipment Operators and Tenders	\$17.68	\$18.55	\$36,770	\$38,590
• Separating, Filtering, Clarifying, Precipitating, and Still Machine Setters, Operators, and Tenders	\$18.08	\$19.47	\$37,610	\$40,500
• Crushing, Grinding, and Polishing Machine Setters, Operators, and Tenders	\$18.12	\$19.05	\$37,680	\$39,620
• Mixing and Blending Machine Setters, Operators, and Tenders	\$16.70	\$17.10	\$34,740	\$35,570

• Cutting and Slicing Machine Setters, Operators, and Tenders	\$16.76	\$16.40	\$34,850	\$34,100
• Extruding, Forming, Pressing, and Compacting Machine Setters, Operators, and Tenders	\$17.30	\$17.40	\$35,990	\$36,190
• Inspectors, Testers, Sorters, Samplers, and Weighers	\$17.05	\$17.92	\$35,470	\$37,270
• Jewelers and Precious Stone and Metal Workers	\$16.98	\$18.82	\$35,320	\$39,150
• Dental Laboratory Technicians	\$18.05	\$19.60	\$37,540	\$40,760
• Ophthalmic Laboratory Technicians	\$14.59	\$15.27	\$30,350	\$31,770
• Packaging and Filling Machine Operators and Tenders	\$11.14	\$12.37	\$23,170	\$25,730
• Coating, Painting, and Spraying Machine Setters, Operators, and Tenders	\$16.07	\$16.61	\$33,430	\$34,550
• Painters, Transportation Equipment	\$23.26	\$22.73	\$48,380	\$47,270
• Photographic Process Workers and Processing Machine Operators	\$14.47	\$15.53	\$30,100	\$32,300
• Molders, Shapers, and Casters, Except Metal and Plastic	\$13.36	\$14.06	\$27,780	\$29,240
• Helpers--Production Workers	\$13.05	\$13.24	\$27,140	\$27,540
• Production Workers, All Other	\$11.22	\$12.09	\$23,330	\$25,150
• Transportation and Material Moving Occupations	\$15.40	\$16.65	\$32,040	\$34,630
• First-Line Supervisors of Helpers, Laborers, and Material Movers, Hand	\$21.15	\$22.80	\$43,980	\$47,430
• First-Line Supervisors of Transportation and Material-Moving Machine and Vehicle Operators	\$24.43	\$25.77	\$50,820	\$53,610
• Commercial Pilots	*	*	\$56,150	\$61,230
• Bus Drivers, Transit and Intercity	\$25.18	\$23.75	\$52,370	\$49,400
• Bus Drivers, School or Special Client	\$15.72	\$14.83	\$32,700	\$30,850
• Driver/Sales Workers	\$10.27	\$13.00	\$21,350	\$27,040
• Heavy and Tractor-Trailer Truck Drivers	\$22.26	\$22.23	\$46,300	\$46,230
• Light Truck or Delivery Services Drivers	\$14.33	\$17.05	\$29,810	\$35,460
• Taxi Drivers and Chauffeurs	\$11.94	\$12.05	\$24,830	\$25,070
• Motor Vehicle Operators, All Other	\$9.15	\$13.86	\$19,030	\$28,820
• Parking Lot Attendants	\$10.86	\$11.21	\$22,580	\$23,310
• Automotive and Watercraft Service Attendants	\$9.99	\$10.54	\$20,780	\$21,920
• Conveyor Operators and Tenders	\$12.87	\$12.58	\$26,760	\$26,180
• Excavating and Loading Machine and Dragline Operators	\$22.68	\$22.82	\$47,180	\$47,460
• Industrial Truck and Tractor Operators	\$15.71	\$16.08	\$32,670	\$33,440
• Cleaners of Vehicles and Equipment	\$13.34	\$14.18	\$27,740	\$29,490
• Laborers and Freight, Stock, and Material Movers, Hand	\$13.75	\$14.02	\$28,590	\$29,150
• Machine Feeders and Offbearers	\$13.13	\$13.37	\$27,320	\$27,810
• Packers and Packagers, Hand	\$16.25	\$16.01	\$33,800	\$33,300
• Refuse and Recyclable Material Collectors	\$11.44	\$12.77	\$23,800	\$26,560
• Material Moving Workers, All Other	\$13.22	\$12.92	\$27,500	\$26,880

























Source: Bureau of Labor Statistics on May, 2015



## MADISON REGION ECONOMIC PARTNERSHIP

### Iowa County Business Report

Business Report (within community)

Business Type	Total Businesses	%	Estimated Sales	# Est. Employees
 Agriculture, Forestry, Fishing and Hunting	72	5.86%	\$37,351,000	174
 Mineral, Oil and Gas Extraction	5	0.41%	\$12,432,000	18
 Utility Services: Power, Gas, Steam, Water, and Sewage	5	0.41%	\$129,533,000	130
 Construction	97	7.89%	\$132,579,000	476
 Manufacturing - Processed Food, Textiles, Clothing	10	0.81%	\$70,327,000	129
 Manufacturing - Chemical, Fuel, Paper, Plastic, Wood	9	0.73%	\$30,498,000	144
 Manufacturing - Electronics, Furniture, Machinery, Metal, Transportation, Misc.	13	1.06%	\$26,037,000	109
 Wholesalers	52	4.23%	\$721,701,000	392
 Retail: Home, Food, Automobiles, Personal Care	103	8.38%	\$350,732,000	5,915
 Retail: Hobby, Media, General Merchandise	46	3.74%	\$48,459,000	265
 Transportation and Warehousing: Private and Public Transportation, Oil and Gas Pipelines, Sightseeing	42	3.42%	\$27,332,000	212
 Transportation and Warehousing: Couriers and Messengers, Warehousing and Storage	15	1.22%	\$857,000	110
 Information	14	1.14%	\$40,334,000	163
 Banking, Finance and Insurance	100	8.14%	\$66,712,000	210
 Real Estate and Rentals	30	2.44%	\$11,201,000	72
 Professional, Scientific, and Technical Services	80	6.51%	\$65,499,000	407
 Administrative and Support and Waste Management and Remediation Services	27	2.2%	\$7,872,000	89
 Education	26	2.12%	\$0,000	1,077
 Health Care and Social Services	73	5.94%	\$62,834,000	875
 Arts, Sports, Entertainment, and Recreation	30	2.44%	\$23,293,000	400
 Accommodation and Food Services	83	6.75%	\$40,356,000	749
 Other Services - Repair, Personal Care, Laundry, Religious, etc.	133	10.82%	\$14,749,000	716
 Public Administration	130	10.58%	\$0,000	927
 Unclassified	34	2.77%	\$0,000	80

Source: Info USA, May 2016

Property ID: 55049